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**1056044**

**BUSINESS OPPORTUNITIES FROM ISRAEL**

**March 2018**

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| Company Name | [**IceCure Medical Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86054) **(46201)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.icecure-medical.com](http://www.icecure-medical.com) |
| Year of Establishment | 2006 |
| No. of Employees | 17 |
| *Offer No.* | *86054* |
| Summary of offer | ***Export*: Medical Device for Tumor Cryo Ablation** |
| **Description of 0ffer**  Israeli company that develops and markets minimally invasive cryoablation therapies for women’s health and other areas. Our proprietary ProSense™ system provides minimally invasive, in-office definitive treatment for breast tumors, both benign and breast cancer (1).  It sells its products in the U.S (both direct and by distributors through its subsidiary's office in Memphis, Tennessee). Among the U.S clients are breast centers in reputable institutions as well as private clinics operated by breast surgeons and radiologists. In other geographies, it uses specialized distributors that provide clinical and technical sales support in Asia and Europe.  The company has FDA and CE approval for broad benign and malignant indications. It is also in advanced regulatory process in China with the CFDA as well as other Asian and South American countries.  Thanks to its unique and innovative technology, it participates in several clinical studies for treatment of other indications such as lung cancer, kidney cancer and breast cancer.  With the global trend of taking procedures from the operating room to the office environment and decreasing their costs, the company's innovation brings the future to the present!   1. Under clinical studies in the U.S and Japan. | |
| Potential Partners | • Distributors with existing “GO-2-Market” to Breast Surgeons, GYN, Breast Radiologists.  • Distributors with existing “GO-2-Market”interventional oncologists. |
| Target Countries | Europe, Asia, USA, Central & South America, Canada. |

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| Company Name | [**Telran Communications (1986) Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86046) **(14508)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.telran.co.il](http://www.telran.co.il) |
| Year of Establishment | 1986 |
| No. of Employees | 100 |
| *Offer No.* | *86046* |
| Summary of offer | ***Export*: One Stop Shop for Low Voltage Electrical Products** |
| **Description of 0ffer**  The company was established in 1986 and registered as a private company. It has standard market ISO9001: 2015.  The company provides a wide range of solutions for technological leading entities in Israel and has a variety of products including security and alarm systems, intercom and closed circuit TV systems, entrance control systems, smart home systems, electrical gates and others. It also specializes in lighting-related projects.  The company expanded its projects' division focusing on design and implementing advanced telecommunications systems in the following configurations:   * Fiber optics configuration - CWDM, GPON, FTTN, FTTH for transfer to CCTV, Data, IP-TV, Video and Voice * Telephone copper cables for ADSL, VDSL, IP-TV, CCTV, Data, Voice Coaxial Cables * DOXISS3 for IP-TV, CCTV, Data, Voice Building Intercom and Alarm Systems, Electronic Gates and PA Systems.   Among our regular customers you can find companies such as:  HOT, YES, CELLCOM, NETVISION, BEZEQ, PARTNER, IEC, PALTEL, MOKED G1 (G4S), TEAM3, MOKED SHAHAR, NEXTCOM, Wholesalers and Distributors. | |
| Potential Partners | Distributors. |
| Target Countries | East Europe, Africa. |

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| Company Name | [**Lepidolite Raz Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86047) **(67070)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [-](http://www.daviktapes.com) |
| Year of Establishment | 2014 |
| No. of Employees | 1-10 |
| *Offer No.* | *86047* |
| Summary of offer | ***Export*/*Joint* *Ventures*: Design Patent for Beer Consumption** |
| **Description of 0ffer**  Our firm holds the right for Design Patent registered in the USA and many other countries worldwide. The Design Patent is unique and innovative. We believe that craft beer brewery could benefit from the potential buzz and excitement that this type of product will create in the beer market. We trust the design to be a game changer in the beer industry evolution.  Our Beerbong can be drunk in the classic manner and from the bottle as well. But when you want to celebrate, be happy and get a quick rush/buzz, you open the hole at the bottom of the bottle and straightaway knock back the excellent beer, and begin celebrating.  This is a superior blond lager beer produced in DAMM Group, Spain, with unique brewery due to its use of raw materials and special brewing methods such as decoction mashing which is based on wort boiling and two-stage fermentation process. The result of this special production process – unique and quality beer.  Beerbong Features In A Nutshell:   1. No more tubes or funnels 2. Game changer - the next chapter in the beer evolution 3. Cool and easy to use 4. Beerbong drinking method in a single package, with no need for another device to enjoy funnelling 5. High quality Spanish beer. | |
| Potential Partners | Large craft beer breweries |
| Target Countries | All countries. |

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| Company Name | [**Danya Cosmetics Ltd. (GA-DE Brand)**](https://www.chamber.org.il/37679/40433/52076/?id=86103) **- 14246** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.gadecosmetics.com](http://www.gadecosmetics.com) |
| Year of Establishment | 1985 |
| No. of Employees | 680 |
| *Offer No.* | *86103* |
| Summary of offer | ***Export:* Colour Cosmetics, Skincare Products & Fragrances** |
| **Description of 0ffer**  The company is the leading cosmetics brand in Israel (with 13% market share), manufacturing color cosmetics, skincare and fragrances since 1985.    It exports to more than 20 countries, including Germany, Czech Republic, Australia and other countries.  The company is interested in a cooperation with professional cosmetics distributors, on an exclusive or non-exclusive basis.  The profile of the distributor the company is looking for:  - Professionalism in the fields of Color Cosmetics / Skincare / Fragrances  - Expertise in semi-selective ("masstige") cosmetics  - Already imports & distributes several international cosmetics brands  - Well-established in its local market  - Distributor’s portfolio is not too big (more than a hundred brands) and not too small (less than 10 brands)  - Emphasis on experience with Indie brands. | |
| Potential Partners | Professional Color Cosmetics Distributors. |
| Target Countries | Spain, The Netherlands, Scandinavian countries. |

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| Company Name | [**Marketing Geeks Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86104) **(66931)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.marketinggeeks.online](http://www.marketinggeeks.online) |
| Year of Establishment | 2015 |
| No. of Employees | 1-10 |
| *Offer No.* | *86104* |
| Summary of offer | ***Export/Cooperation/Joint Venture Partner:*  MAX - AI Marketing Optimization Tool** |
| **Description of 0ffer**  The company is an algorithm based; AI system that optimizes Google Awards campaigns and enables time saving tools.  Using the system, the company can optimize bid and budget, keywords, landing page activity and much more.  For more information about the innovative system please visit our website.  The company is looking for a local partner that can represent and sell its product to local clients. Ideal partner is a company already selling to digital agencies and advertisers, or a digital agency looking to expand its range of products and distributors. | |
| Potential Partners | PPC and digital advertising companies. |
| Target Countries | USA, UK, South Africa, Canada, Brazil. |

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| Company Name | [**Uvicon**](https://www.chamber.org.il/serviceslobby/opportunities/86281/) **(66419)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.uvicon.net](http://www.uvicon.net) |
| Year of Establishment | 2017 |
| No. of Employees | 1-10 |
| *Offer No.* | *86281* |
| Summary of offer | **Export/Joint Ventures:**  **Looking for Distributors of Patent-Pending Straw Holder for Aerosol Spray Cans** |
| **Description of 0ffer**  We are designer and manufacturer of creative practical solutions. The flagship product is Clip2KeepTM, a patent-pending novel straw holder for aerosol cans.  The company is a privately-owned company, established in Israel in 2017.  The company is looking for aerosol filler/contract packaging factories to produce for the company aerosol private label containing the clip already attached to can in the factory.  It is preferable, but not limited, that the manufacturers have connections to distributors for domestic markets as well as to other countries. | |
| Potential Partners | - Technical suppliers or DIY distributors, dealers, retailers - OEM - Aerosol filler/contract packing, Aerosol brand owners. |
| Target Countries | USA, Europe, South America, Canada. |

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| Company Name | [**Meshumar Autoglass Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86048) **(65670)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.meshumar.co.il](http://www.meshumar.co.il) |
| Year of Establishment | 1988 |
| No. of Employees | 5 |
| *Offer No.* | *86048* |
| Summary of offer | ***Import*: Auto Spare Parts, Auto Glass, Mirrors, Switches, Sunroofs and Panoramic Glass** |
| **Description of 0ffer**  The company was established in 1988.  It deals in importing spare parts for cars, auto glass, mirrors, switches, sunroofs and panoramic glass. It offers its customers a variety of advanced solutions in the field of electric windows for vehicles in high quality.  The company has extensive experience and expertise in the fields of spare parts for electric windows, car glazing and electricity solutions for private and commercial vehicles.  It offers new and used accessories, with emphasis on the customer's needs and requirements in a professional, efficient and reliable manner.  Among its services are repairing roof windows, changing windows, repairing mechanisms and motors for electric and manual windows, repairing and replacing buttons, locks and handles and adjustment of electric chairs and mirrors.  The company offers its services to insurance companies, leasing and car rental companies, factories, garages, taxi stations, car dealers and private customers. | |
| Potential Partners | Suppliers of the above mentioned products. |
| Target Countries | Worldwide |

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| Company Name | [**Paneco Group Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86049) **(63929)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.paneco.co.il](http://www.paneco.co.il) |
| Year of Establishment | 2015 |
| No. of Employees | 50 |
| *Offer No.* | *86049* |
| Summary of offer | ***Import*/*Representation*: Liquor, Spirits, Wines, Soft Drinks** |
| **Description of 0ffer**  The company is a global chain of websites that sells online top shelf spirits, wines and beers with free delivery to the consumer's doorstep.  The Israeli branch website is the biggest liquor store in Israel and holds over 90% market share from the online liquor sales in Israel.  The company is part of DFA (Duty Free Americas) group, which is the one of leading duty free operators in the world, with over 180 duty free stores in the US and international markets . | |
| Potential Partners | Liquor, spirits, beers and wine producers and suppliers |
| Target Countries | All countries |

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| Company Name | [**Live-Organic Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86050) **(51006)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.live-organic.co.il](http://www.live-organic.co.il) |
| Year of Establishment | 1990 |
| No. of Employees | 20 |
| *Offer No.* | *86050* |
| Summary of offer | ***Import*: Organic, Natural and Vegan Food** |
| **Description of 0ffer**  The company is one of the largest suppliers for the organic, vegan, natural and gluten free food market in Israel.  We deliver frozen (-18), refrigerated (+4) ambient goods and distribute them to more than 800 retailers POS.  Our potential partners from Europe are: Schar – No. 1 in gluten free, Wessanen group.  The company markets its brand and provides trade and logistic services for its business partners.  We are looking to expand our label with new and innovative products similar to the categories mentioned, and are looking for new multinational well-established brands to represent in Israel.    We would like to expand our activity to import and distribute additional quality products and/or provide quality logistic services of warehousing with additional service options such as marketing and leading sales force.  All products must have "Kosher" Certification. | |
| Potential Partners | Manufacturers and suppliers of organic, natural and vegan foods. |
| Target Countries | All countries. |

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| Company Name | [**Latfood**](https://www.chamber.org.il/37679/40433/52076/?id=86051) **(51413)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.latfood.co.il](http://www.latfood.co.il) |
| Year of Establishment | 2011 |
| No. of Employees | 28 |
| *Offer No.* | *86051* |
| Summary of offer | ***Import*:  Frozen Food Products (seafood, fish products, desserts), Chocolate, Canned Food, Sauces, Tea, Mayonnaise, Snacks, Juices, Beer, Wine, etc.** |
| **Description of 0ffer**  The company is a distributor on the Israeli market with a wide range of high quality products; frozen products such as smoked salmon, smoked trout, red caviar, crawfish; frozen desserts (curd snack and cakes) and other products that don't need temperature log. Also chocolate, canned foods (vegetables and fish), tea, mayonnaise, sauces, snacks, beverages, juices, beer, sparkling wine and others.  We are looking for new suppliers with high quality products in all sectors (frozen, chilled and regular products). | |
| Potential Partners | Manufacturers and suppliers of products mentioned above. |
| Target Countries | All countries, in particular Baltic Region. |

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| Company Name | [**Moshe Sides & Son Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86052) **(14391)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.sides.co.il](http://www.sides.co.il) |
| Year of Establishment | 1952 |
| No. of Employees | 40 |
| *Offer No.* | *86052* |
| Summary of offer | ***Import*: Food and Beverage Brands** |
| **Description of 0ffer**  The company is synonymous with international high-quality food and beverage brands. Since its establishment in the 1950's, the company has become one of the leading companies for import, marketing and distribution in Israel and in the PNA.    The company represents, on an exclusive and long term basis, some of the best brands in the world including Lindt, Krombacher, Trolli and many others.  We were also the exclusive distributors of Mars for 30 years until Mars opened recently its own subsidiary in ISR, and still represents Mars exclusively in the PNA.  Established in 1952 - A private, family owned business that grew into a leading import & distribution house active in Israel and PNA.  One Stop Shop – We select the highest quality international brands and operate on all levels; import, marketing, sales and distribution.  Reliable - We are completely self-financed to ensure stability and dependency. | |
| Potential Partners | Manufacturers and suppliers. |
| Target Countries | All countries. |

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| Company Name | [**Eldan Electronic Instruments Co. Ltd.**](https://www.chamber.org.il/37679/40433/52076/?id=86053) **(14391)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.eldan.biz](http://www.eldan.biz) |
| Year of Establishment | 1960 |
| No. of Employees | 100 |
| *Offer No.* | *86053* |
| Summary of offer | ***Import/Joint Venture/Cooperation:* Medical Devices and Life Science Industries** |
| **Description of 0ffer**  Established in 1960, the company is a leader and one of the most experienced distributors in the Israeli medical devices and life science industries. It is a member of a leading group of companies, amongst the largest and most substantial corporations operating across the Israeli healthcare sector.  We serve as the local partner and distributor for a variety of international corporations. With expertise throughout the value chain including importation and regulatory affairs management, marketing, sales and technical service provisions; it offers a complete platform for its partners seeking expansion in the Israeli market.  The company has gained reputation for its professionalism and for outstanding service performance. In conjunction with the outstanding technologies our partners provide and our in-depth understanding of the industries we serve, we have been working diligently to continuously create strategic advantages and high added value.  Dedicated departments covering every aspect from marketing and sales through applications training and technical service are in place in each of our areas of operation, including medical devices, equipment and substances as well as scientific instruments and materials for chemical analysis, biology and diagnostics areas.  Our clientele covers virtually all types of organizations and stakeholders in the Israeli medical and life science sectors, including:  • Governmental ministries and agencies including amongst others Ministries of Health, Environmental Protection, Defence, Agriculture and Infrastructure.  • HMOs and all hospitals.  • Medical institutions, clinics and physicians.  • Industries including pharmaceutical manufacturers, chemical, biotechnology, food and petrochemical industries.  • Universities & research centers.  • Contract laboratories, diagnostics and clinical laboratories.  The company excels in quality management and regulatory affairs administration. The company excels in quality management and regulatory affairs administration. Since 1998, we have been ISO 9001 certified and logistic services provider of our Group, holding GMP relabeling, GDP, ISO 9001: 2008, ISO 14001 and OHSAS 18001 certifications.  Our Regulatory Affairs Department is highly capable and meets the standards of our multinational partners. We are committed to high ethical standards in accordance with our Code of Ethics including compliance with the FCPA and have an appointed Compliance Officer to enforce ethical conduct and promotional compliance. | |
| Potential Partners | Manufacturers and suppliers. |
| Target Countries | OECD, USA, Australia, Japan and others. |

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| Company Name | [**Scandinavian Marine**](https://www.chamber.org.il/37679/40433/52076/?id=86202) **(21530)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| E-Mail | [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.bar-1.co.il](http://www.bar-1.co.il) |
| Year of Establishment | 2003 |
| No. of Employees | 10 |
| *Offer No.* | *86202* |
| Summary of offer | ***Import:*****All kinds of fresh and frozen fish and seafood products** |
| **Description of 0ffer**  The company has vast experience & knowledge in the fish import and export business for more than two decades.  The company is a fish solution specialist, providing product development, business development, and export and import solutions.  The company started as importer of fish and seafood from all over the world to Israel, selling to a large segment of the Israeli market from restaurants through hotels to retails chain stores.  The company and its founder and owner, are known for being the first ones to import fresh fish to Israel and actually initiated this market.  Today, we are responsible for approx. 10,000 tons of fresh and frozen fish globally each year.  We sell to customers in Israel, Greece, Cyprus, Chile, Turkey, Vietnam, USA, Holland, Germany, Canada, Spain, Italy, New Zealand and China. We buy from all over the world.  We are constantly looking for new suppliers for our customers and for new customers for our exclusive providers, and aiming for major locations in potential markets. | |
| Potential Partners | Fish and seafood manufacturers and suppliers. |
| Target Countries | Worldwide. |

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| Company Name | [**D2D VAL EXRESS ISRAEL LTD.**](https://www.chamber.org.il/37679/40433/52076/?id=86159) **(61765)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.d2dvalue.com](http://www.d2dvalue.com) |
| Year of Establishment | 1985 |
| No. of Employees | 30 |
| *Offer No.* | *86159* |
| Summary of offer | ***Services:* Shipping Armoured Solutions, Insured Shipping, Storage Solutions** |
| **Description of 0ffer**  The company specializes in valuable Cargo Shipping services and Insurance and can offer armoured and storage solutions in Israel and abroad.  The company is part of the Ferrari Group and has franchise agreement with Loomis International.  As part of its activities, the company offers services for banks - shipping banknotes, money and NCR.  One of its departments deals in shipping of E-commerce, law values shipping and provides couriers services such as FedEx and DHL. | |
| Potential Partners | Worldwide shipping companies. |
| Target Countries | All Countries. |

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| Company Name | [**Uvicon**](https://www.chamber.org.il/serviceslobby/opportunities/86257/) **(66419)** |
| Contact Person | **Initial contact will be made through the Federation of Israeli Chambers of Commerce:**  Ms. Yonat Keren  International Relations Division  Telephone: 972-3-5631020  Email: [yonatk@chamber.org.il](mailto:yonatk@chamber.org.il) |
| Website | [www.uvicon.net](http://www.uvicon.net) |
| Year of Establishment | 2017 |
| No. of Employees | 1-10 |
| *Offer No.* | *86257* |
| Summary of offer | **Import/Joint Ventures:**  **Looking for Aerosol Filler/ Contract Packaging Factories to produce aerosol private label cans with a clip attached**. |
| **Description of 0ffer**  We are designer and manufacturer of creative practical solutions. The flagship product is Clip2KeepTM, a patent-pending novel straw holder for aerosol cans.  The company is a privately-owned company, established in Israel in 2017.  The company is looking for aerosol filler/contract packaging factories to produce for the company aerosol private label containing the clip already attached to can in the factory.  It is preferable, but not limited, that the manufacturers have connections to distributors for domestic markets as well as to other countries. | |
| Potential Partners | Aerosol fillers/Contract packaging Aerosol distributors |
| Target Countries | USA, Europe. |