

POLISH-GEORGIAN BUSINESS FORUM
“Doing business and investment in Georgia – incentives and opportunities”
Georgia Wine tasting & B2B Platform

Thursday, July 12, 2018, Warsaw

Venue: Radisson Blu Centrum Hotel. Grzybowska 24, 00132 Warsaw, Poland

	Company Name: Participants Name Function in Company Telephone Number: E-mail: Web-page: Number of staff: Foundation Year:	Field of activity – Production, Services, Trade (Purchasing), Trade (sales) or Others (please specify)	Description of the company’s activities (sectors of activity, main products, services, technologies and core business)	Description of the desired co- operation project (specification of the co-operation request/offer)	Countries of Interest	Certification/ Quality standard
FOOD&BEVERAGES						
1	JSC Sarajishvili a.sakandelidze@sarajishvili.ge www.sarajishvili.ge 4 Sarajishvili ave., 0153 Tbilisi, Georgia 150 1884	Production of wine brandy and fine spirits	Wine brandy, other spirits	Negotiations on exporting production to EU	EU	Distributor of alcohol, including spirits

2	LTD “Winery Khareba” George Ezugbaia Executive Director 593423377 g.ezugbaia@winerykhareba.com www.winerykhareba.com 1995	Agriculture – Wine making	Wine producing company “Winery Khareba” is based on ancient traditions, it works towards preservation of unique wine culture and produces wine by using ancient methods along with newest technologies. “Winery Khareba” has European varieties as follows: Cabernet, Chardonnay, Sauvignon, Muscat, Pino and Merlo. Company also supports cultivation of varieties such as: Otskhanuri Sapere, Tsitska, Tsolikouri, Krakhuna, Aladasturi, Usakhelauri, Khikhvi and Qisi.	Trade	Japan, USA, Scandinavian countries and Europe.	ISO22000 HACCP
3	IDS Borjomi Europe Irakli Bokuchava, CEO Tomasz Karwala Tel: +37052734828 poland@ids-borjomi.eu	Trade, Wholesale	Production and distribution of natural mineral waters	Retailers, regional distributors, wholesalers	Poland	ISO, EU certificates
4	BioJuice Ltd Mr. Zviadi Aitsuradze Deputy Director +995551551114 BioJuiceLTD@gmail.com since 2007	Production	Production of Apple juice concentrate	Finding potential export targets, new clients.	EU	Pending
5	Cider Georgia Mr. Zviadi Aitsuradze Founder / Director +995551551114 i.arjevanidze@gmail.com since 2018	Cider imports and Distribution As a project - Cider production and trading (Export)	Agro business / Brewery / Distillery	Cider Production in Georgia Cider trading with Georgia and neighborhood countries	EU	Pending

6	Nushi – Georgian Almond Mr. Irakli Arjevanidze Founder / Director +995577900022 i.arjevanidze@gmail.com since 2015	Agri business	Almond and other Agro products production and trading (sales)	Almonds and another nuts trading	EU	
7	NutsGE Mr Wiktor Dziemidziuk Country Manager +48 693 759 569 wiktor.dziemidziuk@hmail.com www.nutsge.com	Production and sales	Hazelnut Processing. Products: Natural Hazelnuts in Shell, Natural Hazelnut Kernels, Roasted-Blanched Hazelnut Kernels, Roasted Chopped Hazelnut Kernels, Hazelnut Meal, Hazelnut Paste.	Our Company is looking for partnership with Companies producing Snacks, Confectionary manufacturing Companies, Chocolate and Chocolate Spread Producing Companies, Bakeries, ice cream manufacturing Companies, also Trading and Distributing Companies.	EU countries	BRC FS KOSHER
8	CAP GEORGIA Village Tkhillisckharo Georgia. Participant: Tengiz Dugladze. Position: CEO Tel: + 42148828101 Email: tengiz.dugladze@gmail.co	Manufacturing and trading of Georgian wine	Wine yards are located in the Kvareli region. Our wines are distinguished by its harmony and lightness, but are produced in Qvevri. We produce the following wines, wine - green, Keys, Saperavi.	To meet future partner for business development. To discuss future partnership with our company	Central Europe	

	m Second Participant: Iuro Kukuchka					
9	“Alvani” IE Lia Papiashvili	Production of Georgian traditional sweet products - Churchkhela	Collection of containing ingredients and producing Production of Georgian traditional sweet products - Churchkhela	Negotiation with potential suppliers and clients for exporting products from Georgia,	EU member countries, Switzerland	Super markets and Traders of food products
CONSTRUCTION						
10	“Polimeri 1” LTD Mr. Amiran Adeishvili General Director +995 599 99 35 35 Shio Kitiashvili Quality Manager +995 557 77 77 95 polimeri01@gmail.com www.polimeri1.ge 65 persons Since 1985	Provide polyethylene pipes for water and gas magistral wire. We co-operate with providers of United Arabic Emirates, South Korea, Iran and with Georgian customers , have a delivery report include Georgia	We provide polyethylene pipes for water and gas from D-20mm to D- 630mm for different atmospheric pressure	We wish to meet and co-operate with factories which provide plastic pipes	Germany China Italy	IQ Net ISO 9001:2015 RU-16.1670.026
11	“Universe Business Group” LLC Mr. Roman Badalyan Production, Services, Trade (Purchasing), Trade (sales) Tel: +995 32 2 45 73 60 Mob: +995577415560 +37257047894 info@ubg.ge www.ubg.ge	1. Manufacturing of construction machinery and accessories, purchase, sale and service. 2. Pumps - purchase sale, installation and service. 3. Generators and solar panels - purchase sale,	Company engaged in the production, purchase and service. Our activity covers: 1. Construction machinery and accessories; 2. Pumps; 3. Generators and solar panels; 4. Containers; 5. Agriculture machinery and tools.	We are looking for new partners from - Construction machinery and accessories manufacture; - Pumps manufacture; - Generators and solar panels manufacture.	EU countries	We are certificated: 1. Chamber of Comers & Industry and Ministry of Economy and Sustainable Development of Georgia – Laureate in the nomination for “THE BEST SMALL ENTERPRISE”. 2. EU founded ILO/ICMPF/OSCE/IO M Project to Become a

	<p>Number of employees - 20 Year of foundation - 2007</p>	<p>installation and service. 4. Containers - production, purchase, sale and installation. 5. Work-wear and safety system - production, purchase and sale. 6. Agriculture tools and machinery - purchase, sale and service.</p>				<p>Signatory to the Code of Conduct “Prevention of Human Trafficking and Forced Labour”.</p>
12	<p>Build Industry Ltd Mr. Giorgi Gogotishvili Director Mr. Beka Mchedlidze CEO Tel: +995 322222552 office@buildindustry.ge www.buildindustry.ge 23 (permanent staff) 2007</p>	<p>Civil Engineering and Construction</p>	<p>Construction of the infrastructure projects, road construction, residential, installation works such as fire protection systems and etc.</p>	<p>Company intends to develop co-operation with European construction and investment companies interested in development projects and in different types of construction activities. Company is seeking for trustable companies for future co-operation in Georgia and abroad.</p>	<p>EU</p>	<p>ISO 9001-2015</p>

13	<p>AXIS GROUP LTD Vasil Tatanashvili – Business development Manager +995 599 33 39 33 vasil.tatanashvili@gmail.com www.axis.ge 1998</p>	Development and construction	<p>“Axis” is one of the first development companies on Georgian real estate market and the initiator of various branches of construction and architecture. The company has introduced a novel approach to modern architecture, management and services. Axis has contributed to the economic development of Georgia by promoting new fields of business.</p>	<ul style="list-style-type: none"> • Company’s interest is to establish business relationship with European investors for implement new projects in Georgia, with several development directions. • Company wishes to export architectural experience and knowledge on EU market and take part in announced tenders. • Build business relationship with European brokerage companies to introduce our product on EU market. 	<ul style="list-style-type: none"> • Netherlands • Belgium • Switzerland • Sweden • EU and UK 	
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TRANSPORT AND LOGISTICS						
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13	<p>Prime Marine Ltd Mr. Zaza Varshanidze Director</p> <p>Ms. Bela Khalvashi</p> <p>ZV@PRIMEMARINE.INFO IB@PRIMEMARINE.INFO</p>	AGENCY SERVICE OF VESSELS IN GEORGIAN PORTS, FORWARDING OF CARGO	SHIPPING, LOGISTICS	PROCESSING AND DELIVERY OF GOODS TO CUSTOMERS	Worldwide	ISO 9001:2015
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	www.primemarine.info					
14	LTD “GREENWAY LOGISTIC” Ms. Natalia Rajebashvili Ms. Tamar Jioshvili Telephone Number: Office: +995 032 218 18 57; Mob: +995 597 18 18 97, +995 591 13 11 22 Email: info@gwl.ge Web-page: http://www.gwl.ge Foundation Year: 2012 Number of staff: 15	Transportation of whole and kit cargoes from all points of Europe, Asia and America (land, sea or hazardous goods (ADR)	You will receive a full and comprehensive package of services, including international cargo transportation and all procedures related to customs clearance.	Our desire is to have new partner companies across Europe. Also, we want to introduce ourselves to our peer group.	Safe shipping	We are members of the “TIR CARET”. Also, we have FIATA DIPLOMA IN FREIGHT FORWARDING. In 2017 we won the title of Georgian brand.
Legal /Consulting/Auditing and other services						
15	IBCCS Georgia Mr. Irakli Arjevanidze Founder / Regional Director +995577900022 i.arjevanidze@ibccs.tax since 2018	Business Consultancy, Finance service	Legal and Tax Advisory, Company establishment, Accountant and Audit, Nominee service in Georgia and all over the world. We provide solutions for the customers’ requirements	Business expansion, Entering new markets, Opening bank accounts abroad	EU	-
16	Gvinadze & Partners LLC Mr. Nick Gvinadze (tbc) Managing Partner Email: n.gvinadze@gvinadzeandpartners.ge	Services	Gvinadze & Partners is a leading Georgian business law firm re-launched in 2010 after our separation from what used to be DLA Piper Gvinadze & Partners. With our predecessor law firms Georgian Consulting Group (GCG	Existing and potential investors seeking top quality Georgian legal support at an affordable cost.	-	-

	<p>T:+995 322 438 970 E info@gvinadzeandpartners.ge Web-page: www.gvinadzeandpartners.ge Number of staff: 17 Foundation year: 2010</p>	<p>Law Office), Ernst & Young Legal (EY Law Georgia), Gvinadze & Partners LP and then most recently DLA Piper Gvinadze & Partners LP, we have a long and successful history of serving and promoting inward investment in Georgia, and are widely recognized as leaders in the Georgian legal services market. In this crucial post-independence period of Georgia’s development, we have represented the lion’s share of truly diverse international clientele, ranging from international NGOs and diplomatic missions to industrial giants, multilateral lending institutions and multi-billion oil and gas consortia. Our experience is equally diverse and all-inclusive, ranging from start up guidance and incorporation of numerous investment vehicles to representation in some of the most noteworthy and complicated projects of the region in the past two decades. We are equally well-known for our dispute resolution expertise, having acted in some of the highest profile disputes in the Georgian courts as well as in international arbitration, and having provided quality support to many</p>			
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			cross-border arbitration and litigation matters involving Georgian law, including successful enforcement of a number of foreign arbitral awards in Georgia.			
17	STR-Consulting LLC Mr. Tamaz Turmanidze (tbc) info@str-consulting.ge www.str-consulting.ge 26, A. Melashvili str., Batumi, Georgia Number of Staff - 6 Foundation year: 2011	Implementation of Quality Management Standards requirements; Legal services, Implementation International and local management requirements; Trainings.	Consulting services in Georgia	Find new partners and will agree on cooperation	Poland. Hungary, England; France; Italy;	
18	GEOMAR Co.Ltd. Maritime Consultants & Surveyors Mr. George Imnaishvili Operations Manager +995 422 276201 info@geomar.ge www.geomar.ge 20 persons 1994	Inspection Services	<ul style="list-style-type: none"> ▪ Cargo Quantity and Quality Inspection ▪ Loss Adjusters and Survey for Insurance ▪ Consultants 	-Laboratory Researches -Inspection services	Poland	ISO 9001:2015
Investment Partners/FIZ						
19	Poti Free Industrial Zone LLC Ms. Nino Torchinava – Acting Director Ms. Tamar	Administrator of Poti Free Industrial Zone: The First Free Industrial Zone	Poti Free Industrial Zone is inviting manufacturing, trade, services & consulting, companies in mainly all business sectors and industries	We primarily want to attract the foreign companies that operate in the	Eastern Europe countries	

	<p>Sakheishvili – Chief Sales Officer Tel: +995 322 485 485 Mob: +995 591 917871 t.sakheishvili@potifreezone.ge www.potifreezone.ge 30 people 2008 year</p>	<p>in Caucasus region.</p>	<p>to start-up their operation in Poti FIZ. Having the role of the logistical and manufacturing hub, Poti FIZ is very cost effective option for the companies through GSP+ arrangement and FTAs with several countries.</p>	<p>Eastern Europe and CIS region (or plan to operate).</p>		
DIVERSE						
20	<p>Prospero's Books Tamar Megrelishvili Executive Director +995 577-40-15-97 tamara@prosperosbookshop.com www.prosperosbookshop.com 20 employees Since 1999</p>	<p>1)Selling English language general and educational books 2) Coffee shop- Roasting Coffee blend</p>	<p>Books and Coffee</p>	<p>Co-operation with Polish Libraries and offering Georgian Books for Georgian students and population in Poland.</p>	<p>Any European countries. Turkey</p>	
21	<p>TS HOLDING Mr. Tamaz Somkhishvili Founder</p> <p>Mr. George Zviadadze Vice-President Telephone Number: +995559000001 E-mail: george@tsholding.ge Web-page: www.tsholding.ge Number of staff:</p>	<p>Production Services Trade</p>	<p>Innovation Lab; Recycling; Mining; Telecom; Investing; Education; Recreation; Aviation.</p>	<p>Cooperation in the fields of: Innovations, Recycling, Mining, Telecom, Education, Recreation, Aviation.</p>	<p>EU countries</p>	

	245 Foundation Year: 2015					
22	Georgia-Uzbekistan Business Association Mr. George Zviadadze Telephone Number: +995559001010 E-mail: ceo@geuz.biz Web-page: www.geuz.biz Number of staff: 12 Foundation Year: 2018	Trade	International trade and intermediary service in the following fields: Light industry, textile, Recycling, Telecom, Education.	Cooperation in the fields of: Light industry, textile, Recycling, Telecom, Education.	EU countries, Uzbekistan	