#### 8 października | Event/Recipient 2018



# KAN Group

Reliable | Stable | Proven

Partner

ISO **9001** 

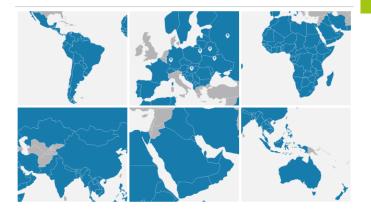
#### 8 października | Event/Recipient 2018



### Marcin Rożko

Market Executive Manager – Export Overseas

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## Many years of experience in HVAC industry



**KAN** was established in 1990 and has been implementing modern technologies in heating and water distribution solutions ever since.

**KAN** is a European recognized leader and supplier of state of the art solutions and installations named KAN-therm System.

# Almost 30 years on the market!







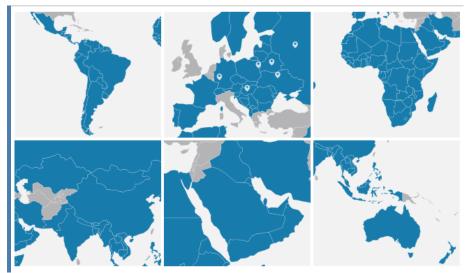


#### **KAN** in Europe

The **KAN-therm** System is distributed via a network of company subsidiaries and local distributors in Poland, Germany, Hungary, Ukraine, Belarus and Russia and local distributors in Ireland, Spain, Portugal, France, the Czech Republic, Slovakia, Romania, Bulgaria, the Baltic States, the Balkans and the Scandinavia.

## The worldwide range of activity





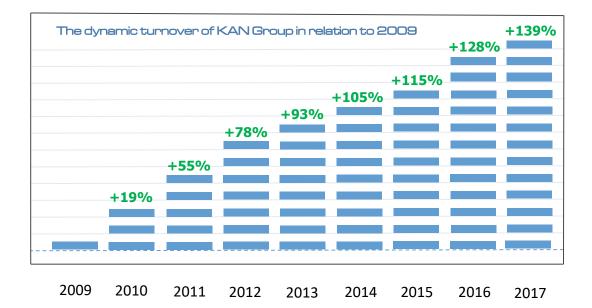
The **KAN-therm** production departments are located in Germany and Poland. **KAN-therm** System is distributed via a network of company subsidiaries and local distributors in Russia, Ukraine, Hungary, Belarus, Scandinavia, Southern Europe and the Baltic States.

Our continuous expansion into new markets is effective enough for **KAN** products to be already available in over 60 countries with the distribution network enhancing Europe, Asia, Africa, Central and South America, Australia.

The KAN-therm is a member of Aalberts Group.



## The company's growth in recent years



The recent years have been marked by continuous development of the company with **KAN-therm** products conquering new markets.



## **Qualified team**

#### The idea of constant improvement and development

**KAN** employs almost 800 workers, the majority of whom are highly qualified engineers responsible for development of the KAN-therm System, ongoing improvement of technological processes and customer service. Qualifications of our production workers are a guarantee of the highest quality of all elements manufactured at **KAN** production plants.







#### Quality confirmed by laboratory testing

**Quality is the key element of our products.** Quality control of the manufactured elements takes place at the production stage, as well as at the plant's testing lab. Technologically advanced, professional testing equipment allows for ongoing monitoring of production, control of technical parameters of pipes and fittings, as well as long-term strength testing. Production, like all other elements of the KAN company operations, is subject to **ISO 9001** Quality Control System. **KAN-therm System provides:** 

- 10 year of warranty,
- 50 years of reliable exploitation of the installation.







## Quality confirmed by laboratory testing

Video





## Our goal – ultimate quality

## Safety confirmed by certifications



Expansion into new markets is always preceded by an analysis of formal requirements, followed by acquisition of all appropriate certifications and permissions required by a given country.



SYSTEM KAN-therm

ISO **9001** 

## Highest performance standards



The idea of offering technologically optimal and cost-effective solutions



#### Technically and economically optimal solutions

Nowadays, the KAN-therm Systems family is made up of:

- 6 complete installation systems,
- an extensive surface heating system: underfloor, wall, ceiling and automation control systems.
- 2 sprinkler systems.

#### **Perfecting of solutions**

The KAN-therm System family is still being expanded and improved upon. Every year, KAN introduces over a 100 new elements into its product offer.



## Product



### **KAN-therm** installation System

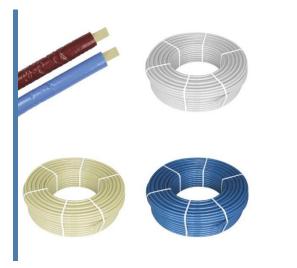
**KAN** is the manufacturer and distributor of the **KAN-therm** System intended for use in:

- internal hot and cold water installations,
- central heating installations,
- underfloor and outdoor heating installations,
- technological system solutions
- firefighting installations.

SYSTEM KAN-therm

Pipes

In **KAN** production halls we produce among others: high quality pipes made of PE-RT and PP.





SYSTEM KAN-therm



### Fittings

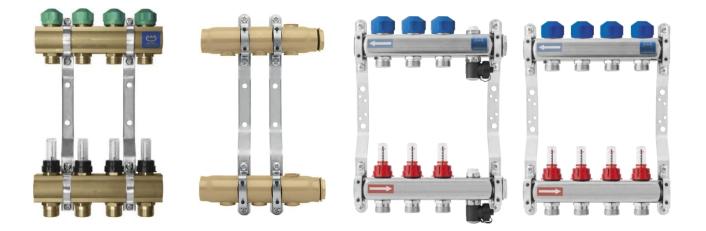
In KAN production halls we produce among others: fittings made of PPSU, PP-R and brass.





### Manifolds

In **KAN** production halls we produce among others: **brass, steel and stainless steel manifolds.** 







#### Installation cabinets

In **KAN** production halls we produce among others: wide range of installation cabinets.







## KAN Manufacturing and Logistics Center

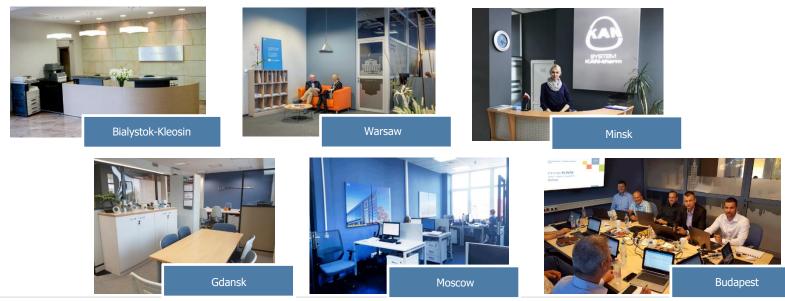
- Our newest Center was established in 2016 in the Bialystok economic zone located on a plot of about 7 hectares, which will be systematically expanded.
- Atitional factories in Germany and Netherland



# **KAN** offices



The KAN company has 16 technical and commercial offices in Poland and abroad, including Russia, Germany, Ukraine, Belarus and Hungary, well equipped to provide high work comfort and the best conditions for meetings with clients and business partners.





# Environmental friendly



**KAN-therm** systems mean a contribution to the fulfilment of eco-requirements in the modern construction industry meeting the conditions of energy-saving and environmental impact evaluation systems. **KAN-therm** supports design and material solutions compatible with the concept of an energy energy-balanced and eco-friendly buildings.



SYSTEM KAN-therm



# The online knowledge center



Always near the Customers – directly and on the Internet

Our regional technical advisers offer their support at every stage of investment. Our Internet portal with access to software and all know-how and technological information in electronic form is an excellent way to find the required information immediately.









#### A bundle of KAN company-issued software:



KAN HL - calculations of the demand for heating power and seasonal heat demand in buildings.



KAN C.H. - the design and regulation of central heating systems. Allows to design pipe systems in the chilled water installations.



KAN H<sub>2</sub>O - the design of interior water supply systems.



KAN SDG - calculations of heat losses for the whole building and its individual parts.

**INSTALSOFT** 

KAN Instalsoft - supporting the design process of indoor heating and water supply systems.



KAN Quick Floor - calculation of a floor heating.





# **KAN Mobile Applications**





#### **KAN Mobile App**

All pricelists, guidebooks, user manuals, calculators and contacts always within easy reach.



#### **KAN Smart Control**

Intelligent tool to monitor and regulate the temperature of your home from anywhere in the world.



#### **KAN Quick Surface**

It supports you in your day-to-day work by speeding up the surface installations configuration process.



























## Success through knowledge



#### Know How KAN

It is a compendium of knowledge in various forms and in different languages, among which:

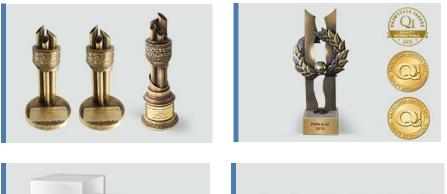




## **KAN-therm** System Awards



Our work has been recognized with multiple awards





Both the **KAN** company, its product range, as well as its training and marketing activities have been recognized and awarded on mulitiple occassions.

**KAN** is "Teraz Polska" ("Now Poland") double award winner, laureate of Quality International award, a sixtime winner of the "Zloty Instalator"("The Golden Installer,) and has been twice awarded the "Systemy Instalacyjne" (Installation Systems) magazine award.



and development of new ones at fairs and expos

Maintenance of existing relationships

Every year, KAN participates in around 15 international fairs and exhibitions around the world. From Frankfurt am Mein, Nuremberg, Essen, Mexico and Warsaw, through fairs in Moscow and Minsk, ending with events in Ulan Bator in Mongolia, Alamaty in Kazakhstan or Shanghai and São Paulo.





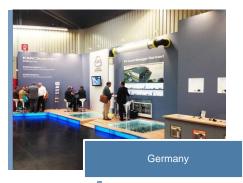


AN-therm





Maintenance of existing relationships and development of new ones at fairs and expos

















# KAN and KAN-therm – proven partner and equally proven product

**KAN-therm** installation systems function in many highly prestigious locations all over Poland



SYSTEM KAN-therm





#### KAN-therm installation systems function in many highly prestigious locations all over Poland



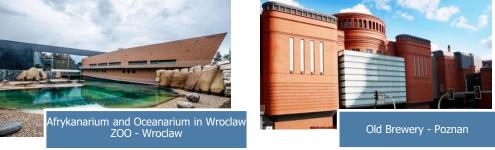






#### KAN-therm installation systems function in many highly prestigious locations all over Poland









KAN-therm projects in prestigious buildings in the world







KAN-therm projects in prestigious buildings in Russia, Ukraine and Belarus





SYSTEM KAN-therm

#### ISO **9001**

## Stadiums and sports facilities



Our systems work at numerous stadiums in the world







## Thank you for your attention!

Marcin Rożko

Market Executive Manager – Export Overseas

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# For more information visit: www.kan-therm.com

SYSTEM KAN-therm

