



POLISH CHAMBER OF COMMERCE

# About us



Polish Chamber of Commerce (PCC) founded in 1990 is the largest economic self-government institution in Poland. We group above 150 business organizations.

we foster entrepreneurship since 1990

PCC organizes seminars, conferences, provides training and workshops devoted to current issues related to the current economic policy of the state.

PCC organizes national exhibitions (Hanover, Aichi), invites entrepreneurs to international trade, fairs, trade missions, economic forums, multi and bilateral business meetings.



# Strategic fields of activities

1

Events organized by PCC

2

Advocacy support for Polish entrepreneurs

3

International cooperation

4

UE projects implementation

5

Support of Polish export

6

Arbitration court activities

# FOREIGN RELATIONS DEPARTMENT

of the Polish Chamber of Commerce



The Foreign Relations Department of the Polish Chamber of Commerce conducts activities related to the internationalization of Polish entrepreneurs and the promotion of Polish export. Agreements assigned with partner organizations abroad as well as contacts with many international organizations allow us to actively support Polish entrepreneurs, to whom we offer various forms of promotion and help in acquiring foreign partners.

International business meetings

B2B meetings

International fairs abroad

Business and trade missions

International projects

Incoterms 2010

Business integration

# FOREIGN RELATIONS DEPARTMENT

of the Polish Chamber of Commerce

## INTERNATIONAL FORUMS AND DELEGATIONS FROM ABROAD IN THE PERIOD 2014-2019



We received visits from over 200 business delegations and representatives of business organizations from:

Algeria, Saudi Arabia, Argentina, Armenia, Azerbaijan, Bangladesh, Belarus, Myanmar, Brazil, China, Croatia, Denmark, Egypt, Estonia, Georgia, Honduras, India, Indonesia, Iraq (Kurdistan), Iran, Jordan, Kyrgyzstan, Congo, Lesotho, Lebanon, Luxembourg, Latvia, Malta, Mauritania, Morocco, Mexico, Moldova, Myanmar, Namibia, Nigeria, Oman, Palestine, Peru, South Africa, Salvador, Senegal, Slovenia, Sri Lanka, Tanzania, Turkey, Ukraine, USA, Vietnam, Italy.



# FOREIGN RELATIONS DEPARTMENT

of the Polish Chamber of Commerce



## BUSINESS MISSIONS ABROAD

In years 2014-2019, we organised 70 business missions at the invitation of our foreign partners, and missions on the occasion of high-level official delegations to over 20 countries all over the world, including:

Algeria, Saudi Arabia, Armenia, Bahrain, Belgium, Belarus, Burma, Brazil, Botswana, Bulgaria, Croatia, Egypt, Ghana, Greece, Georgia, India, Iran, Iraq (Kurdistan), Israel, Kazakhstan, Kyrgyzstan, Cuba, Morocco, Mauritania, Mexico, Mozambique, Namibia, Russia, South Africa, Senegal, Singapore, Slovenia, Sudan, Sri Lanka, Taiwan, Thailand, Turkey, USA, Uzbekistan, Italy, Ivory Coast, Zambia.

# FOREIGN RELATIONS DEPARTMENT

of the Polish Chamber of Commerce



## SPECIAL EVENTS

### DIPLOMATIC OPENING OF THE YEAR

annual meeting under patronage of several ministries, especially of Minister of Foreign Affairs and Ministry of Economic Development, attended by over 400 people, representatives of diplomatic corps, public administration and local government, as well as chambers' and companies'. During the event, we summarize the passing year from the perspective of international activities of Polish companies, administration, and the impact of the economic development on the presence of Polish companies abroad. It is also an opportunity to present plans for the upcoming year.

DIPLOMATIC OPENING OF THE YEAR 2020 will take place on January 16, 2020 at the Polish Olympic Centre.

# FOREIGN RELATIONS DEPARTMENT

of the Polish Chamber of Commerce



## SPECIAL EVENTS

### EUROPEAN PARLIAMENT OF ENTERPRISES

The idea of the European Parliament of Enterprises is to give voice to European entrepreneurs, enabling them - symbolically at the EP meeting - to discuss the most important issues affecting small and medium-sized enterprises operating in the EU. Participants vote - on parliamentary model - over key business resolutions. The event takes place every two years. Each time about 30-50 Polish companies take part in. The last edition took place on October 10, 2018.



# FOREIGN RELATIONS DEPARTMENT

## of the Polish Chamber of Commerce



## SPECIAL EVENTS

### THE COMMERCIAL COUNSELLORS' CLUB

We are organising meetings devoted to important economic topics, as well as meetings for foreign diplomats with representatives of regional authorities and local business. This is an important undertaking of the Polish Chamber of Commerce from the point of view of Poland's economic promotion.

Our activities constitute an important premise for the development of the internationalization process of Polish enterprises.

For diplomats it is an opportunity to learn more about Poland. Our meetings allow them to better understand Poland and leave interesting memories. For the Polish Chamber of Commerce, it is a platform for promoting our country and creating closer ties to support international business relations.

# The Commercial Counsellors' Club

Club for foreign diplomats accredited in Poland  
dealing with economic and commercial issues

The Club has been functioning since 2014 and became the platform of informal, quasi friendly meetings, which are held in English. Each time a large group of diplomats takes part in. Not only meetings here in Warsaw devoted to economic topics enjoy the interest of representatives of embassies, but also meetings in regions where diplomats can get acquainted with the economic and investment potential and visit the companies, we are proud of.

## Meetings in Warsaw (examples)

About SSE with Mr. Tadeusz Kościński, at that time Undersecretary of State in the Ministry of Entrepreneurship and Technology (2018)



# The Commercial Counsellors' Club

Club for foreign diplomats accredited in Poland  
dealing with economic and commercial issues

## Meetings in Warsaw (examples)

About Arbitration Court of the Polish Chamber of Commerce (2018)



About the concept of Central Port of Communications with the Government Plenipotentiary for CPK, Mr. Mikołaj Wild (2017).





# The Commercial Counsellors' Club

Club for foreign diplomats accredited in Poland  
dealing with economic and commercial issues

During trips, we visited Special Economic Zones, Science and Technology Parks, we participated in conferences aimed at presenting the economic potential of regions. Foreign guests also visited a number of companies. It was also the opportunity to get acquainted with the touristic attractions and culture heritage.

## Meetings in the regions (examples)

Visit to Silesia (Katowice, Zabrze, Gliwice) - 2019





# The Commercial Counsellors' Club

Club for foreign diplomats accredited in Poland  
dealing with economic and commercial issues

## Meetings in the regions (examples)

Visit to West Pomeranian Voivodeship (Szczecin and Świnoujście) - 2019



Visit to Lublin (2018)



# The Commercial Counsellors' Club

Club for foreign diplomats accredited in Poland  
dealing with economic and commercial issues

## Meetings in the regions (examples)

Visit to Łódź. Łódź the city to be a host of the International EXPO 2022 Exhibition (2017)



Visit to Białystok and Podlasie (not only once - 2016, 2017, 2018, 2019)





# The Commercial Counsellors' Club

Club for foreign diplomats accredited in Poland  
dealing with economic and commercial issues

## Meetings in the regions (examples)

Visit to Podkarpacie – Rzeszów, Mielec, Krosno, Stalowa Wola, Tarnobrzeg (2016)



Visit to the National Centre for Nuclear Research in Świerk (2015)



# The Commercial Counsellors' Club

Club for foreign diplomats accredited in Poland  
dealing with economic and commercial issues

## Meetings in the regions (examples)

Visit in Gdańsk and Pomerania (2015) – first visit in the regions





# The Commercial Counsellors' Club

Club for foreign diplomats accredited in Poland  
dealing with economic and commercial issues

## Our plans for the upcoming year

<b>March:</b>	Pomerania, visit AMBERIF Fair
<b>May/June:</b>	Lower Silesia dedicated to visit KGHM
<b>September:</b>	Podlasie region and Eastern Economic Congress
<b>November:</b>	Łódź Voivodeship



POLISH CHAMBER OF COMMERCE

**Ambassador Mr. Jerzy Drożdż**

Director

Foreign Relations Department

Polish Chamber of Commerce

e-mail: [jdrozd@kig.pl](mailto:jdrozd@kig.pl)

tel: 22 630 96 09

[www.kig.pl](http://www.kig.pl)