



# Memorandum of Understanding (MoU)

## Establishing the V4 Automotive Partnership

#### A BACKGROUND

In the automotive industry, there are constant pressures to reduce prices and increase production – which reduces profit margins in many companies that supply components to the automotive industry. Competition is very strong, and it is very difficult to win new business.

#### B PURPOSE

This document outlines the creation of the V4 Automotive Partnership, the members of which intend to collaborate to strengthen the position of the Automotive SMEs in the V4 Countries. The V4 Automotive Partnership will:

- i. Create a Value Network of Automotive SMEs in each partner Country;
- ii. Create a network (Association) of the 4 Value Networks;

The **V4 Automotive Partnership** will support the Value Networks to improve competitiveness and long-term sustainability of the VN members, to win new business and to prepare themselves for the major challenges in the future.

The objectives of the Value Network are to:

- Identify and share good practice;
- Enter co-operation projects with European companies;
- Be the collective voice to negotiate for effective support from Local, State and National Government;
- Develop joint activities, projects and strong collaborative partnerships with other Value Networks in Europe and the rest of the World.

### C THE PARTIES SHALL

- i. Support the creation of the V<sub>4</sub> Automotive Partnership;
- ii. Establish a management board;
- Identify and access funding for the actions described in this and other relevant documents;







#### Value Network for SME's



Visegrad Fund

I hereby confirm that I, the undersigned, am authorised to sign this Memorandum of Understanding on behalf of:

Polish Chamber of Commerce 4 Trebacka Street, Warsaw, 00-074 Poland

Name of authorised signatory:

MAREK KŁOCZKO

Position:

VICE PRESIDENT

Place:

WARSAW

Date:

12 DECEMBER 2019

Organisation Stamp (if available):

POLISH CHAMBER OF COMMERCE











