



84 Hahashmonaim St. Tel-Aviv 67132, Israel

Tel: 972-3-563 1020, Fax: 972-3-561 9027

chamber@chamber.org.il

www.chamber.org.il

Ref: 1280668

BUSINESS OPPORTUNITIES FROM ISRAEL

August 2020

Company Name	Derma-Cosmetic
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.calmactive.com
Year of Establishment	1984
No. of Employees	30
<i>Offer No.</i>	<i>112532</i>
Summary of offer	Israeli company with skin-care pharmaceutical and cosmetic products is looking for distributors
<p>The Israeli company is a front-runner in the local pharmaceutical industry and has over 25 years of experience. It specializes in R&D of paramedical and cosmetic products. The company offers a wide range of 41 products for all skin types and ages, all of them are hypoallergenic and dermatologically tested for Sensitive Skin.</p> <p>The main product line includes facial care products, such as different type of moisturizers, serums and creams. As well, they offer different cleansing, body care, and soothing care products.</p> <p>All products are hypoallergenic and dermatologically tested for sensitive skin. They are looking to grow the international side of the business and wish to establish partnerships with companies in the health and beauty sectors under a distribution agreement.</p> <p>Products sold in over 1,000 stores in Israel</p>	

Potential Partners	This company is looking for distributors in the health and beauty and cosmetics sectors. They are looking to work with reliable and well-established partners who also have contacts to represent the brand in their country
Target Countries	worldwide

Company Name	Coolautomation
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	https://coolautomation.com/
Year of Establishment	2007
No. of Employees	30
<i>Offer No.</i>	<i>112537</i>
Summary of offer	Israeli developer of innovative monitoring systems for air-conditioning sector is looking for distributors
<p>The Israeli company has developed an innovative platform: VRF (Variant Refrigerant Flow) systems that provides the ability to control/monitor/service the system from a remote connection. The device allows to monitor the air-conditioner from a remote connection, takes preventative measures, sends alert for errors and operational anomalies, provide tailored service without sending technicians in vain, and send only the right professionals with the required spare parts. Remote monitoring is even more important in the COVID-19 era which lowers the need for unnecessary travel to the various sites, and of course there is the aspect of energy saving in efficient use of the air-conditioning systems. Also, the system allows to control your indoor cooling experience: control setpoints, modes, fan speeds and louver operation and make visualized reports of your HVAC system operation. The platform enables the user to connect the VRF/ HVAC system with smart devices such as virtual assistants.</p> <p>The company is looking for distributors under distribution services</p>	
Potential Partners	The company wishes to further expand the international side of business and is therefore looking for reliable distributors under distribution services agreements. Distributors should have

	<p>experience in the field of air conditioning systems for commercial property sector and smart homes with already established maintenance service.</p> <p>Also, the company is looking for partners under commercial agency agreement, the partners' task would be to find manufacturers of air conditioners that have local service points and companies that provide maintenance service for air-conditioners.</p> <p>The potential partner could be small to medium sized enterprises. The partners' task would be to increase company's sales in their local market.</p>
Target Countries	The company is currently interested in focusing on South America- specifically Chile and Europe

Company Name	My Size
Contact Person	<p>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</p> <p>Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il</p>
Website	www.mysizeid.com
Year of Establishment	2014
No. of Employees	27
Offer No.	112542
Summary of offer	Israeli developer of smart measuring tools for Fashion, DIY and Shipping Industries is looking for distributors
<p>MySize has developed a unique measurement technology based on sophisticated algorithms and cutting-edge technology with broad applications including the apparel, e-commerce, DIY, shipping, and parcel delivery industries. MySize patented algorithm & technology are used in several measurement solutions, all created to help different industries maximize their work processes and increase customer loyalty & sales.</p> <p>With MySizeID fashion solution, they have perfected the online shopping by giving shoppers what they want: their real size, every time. MySizeID is user-friendly, omnichannel versatile, and sustainability is one of MySize top priorities.</p>	

With BoxSize, the courier companies increase efficiency by giving their employees a quick & easy tool to measure packages, calculate rates, schedule deliveries, and optimize their distribution process.

SizeUP is MySize DIY solution, with more than 1M users world-wide, from interior designers to handy hobbyists – anyone can measure anything with the popular 'SizeUp' app.

Potential Partners

The company wishes to further expand the international side of business and is therefore looking for reliable distributors under distribution services agreements, Partners should be distributor of technology solutions or partners who has experience working with fashion retailers or logistic and shipping companies.
The potential partner could be small to medium sized enterprises, a long-term partnership is preferred

Target Countries

There is no restriction on distribution to specific countries

Company Name	<u>Dagan Agricultural Automation</u>
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <u>yonatk@chamber.org.il</u>
Website	<u>https://www.dagan.co.il/</u>
Year of Establishment	1983
No. of Employees	26
<i>Offer No.</i>	<i>112545</i>
Summary of offer	The Company is specializing in Agricultural Solutions and Projects and is in search for cooperation, representation, and franchisee.
<p>Project planning, Engineering, Construction, Management and workers training, Integration, and support of technical/technological systems to the development of methods and products that ensure the realization of effective and profitable results.</p> <p>The solutions proposed by the company in the fields of agricultural automation include advanced greenhouse, fish cultivation in Recirculating aquaculture systems and off shore cages, tree nurseries, net houses, tunnels, and open fields as well as animal breeding farms such as pig farms, dairies and chicken coops.</p> <p>The company provides services that include: Establishing a project, starting from the economic feasibility examination stage of the project, examining the markets that suit the project's outputs, examining the strains, preparing the business plan, planning, production, establishing the project and professional support both in the establishment stage and throughout the project.</p> <p>Support of Existing Projects: Expansion of existing projects, consultation, repair, and renovation.</p> <p>The systems provided by the company successfully combine technologies from various related scientific fields: Computerized systems for climate control, electrical boards and cabinets, command and control, water treatment systems, and pressurized irrigation systems, as well as nutrition and fertilization systems.</p> <p>The company has a professional team of advisors, agronomists, and engineers with both comprehensive knowledge and international experience in all the fields of agriculture. In addition, the company engages in research and development and in providing related services such as economic feasibility analyses, engineering and planning, business plans, logistical support, documentation, and training.</p>	

Potential Partners	Private sector, Research institutions, Local government, Partners for joint venture.
Target Countries	Mexcio and Central America

Company Name	<u>K.B.T.A Israel LTD</u>
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <u>yonatk@chamber.org.il</u>
Website	<u>https://www.facebook.com/KBTAISRAEL/?modal=admin_todo_t_o</u>
Year of Establishment	2019
No. of Employees	3
<i>Offer No.</i>	<i>112548</i>
Summary of offer	Construction Equipment Distribution, interested in Import, Services and Representation
The Company is the sole distributor of Kubota brand construction equipment in Israel. It would like to add high end tools from the construction sector to the business portfolio. It is looking for cooperation with new brands offering new products as well as used Kubota construction tools.	
Potential Partners	Construction tools providers, Representatives, Franchisees
Target Countries	Worldwide

Company Name	Top Gan Outdoor Ltd
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.topgun.co.il
Year of Establishment	2004
No. of Employees	5
Offer No.	112551
Summary of offer	<i>The Company would like to import a durable Stab-Resistant Fabric/Textile</i>
<p>The company is importing, producing, and distributing military equipment for security forces, arms and accessories, and outdoor camping products.</p> <p>In order to expand the products range it is now interested to import Stab-Resistant Fabric for sewing protective clothing for personal protection.</p> <p>The fabric requested must meet at least one of the international standards:</p> <ul style="list-style-type: none"> -UK standard: Nij 0115.00 -Uk standard: Hosdb part 3 <p>It should also meet the other requirements:</p> <p>One side is Black and the other White</p> <p>Thickness: about 1 mm</p> <p>May be patent protected.</p>	
Potential Partners	Manufacturers of protective equipment
Target Countries	Worldwide

Company Name	<u>Rahum Dani</u>
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <u>yonatk@chamber.org.il</u>
Website	<u>http://www.dragonfood.co.il/</u>
Year of Establishment	1991
No. of Employees	More than 20
<i>Offer No.</i>	112553
Summary of offer	Interested in import of beverages and frozen food
<p>Rahum Dani Food Import and Trade co Ltd is one of the pioneering companies for import, distribution and marketing of Asian food in Israel.</p> <p>For more than twenty years the company has specialized in the import of a wide range of exclusive and unique products, such as drinks, cookware and dishes, as well as professional accessories for oriental cuisine.</p> <p>The company has two stores that sell all the imported items and hold conventional kitchenware and cook utensils for different countries.</p> <p>Among the company's clients are restaurants, hotels, catering companies, delis, shops specializing in Asian cuisine as well as individual clients from all over Israel.</p> <p>It is now in search of frozen Dumplings, Tofu, Canton Noodles, Spices, Frozen Fruits and Vegetables</p>	
Potential Partners	Food Manufacturers, Producers and Exporters
Target Countries	Asia

Company Name	<u>Gamida Ltd</u>
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <u>yonatk@chamber.org.il</u>
Website	<u>https://gamida.co.il/</u>
Year of Establishment	1989
No. of Employees	90
<i>Offer No.</i>	<i>112554</i>
Summary of offer	A leading Medical Equipment company is looking for suppliers of disposable equipment for hospitals, laboratories and clean-rooms.
<p>Gamida Ltd. Is a member of an international group of privately owned companies Gamida for Life B.V. that provides research, development, production, marketing and sales of products and services to the healthcare and to the scientific community in Europe and Israel. It represents a variety of worldwide leading manufacturers and suppliers in the medical equipment field.</p> <p>In the operating room the company provides solutions in general surgery, cardiovascular, cardiac and neurosurgery, while its industrial division offers services and products to maintain quality and ensure the safety of employees working in laboratories and manufacturing.</p> <p>The company is currently looking for new suppliers of disposable equipment for hospitals, laboratories, and clean rooms. It is mainly focused on protective garments, shoe covers, absorption bandages, surgery kits, syringes, and other related disposables.</p>	
Potential Partners	Exporters, Manufacturers and Suppliers of Medical Equipment
Target Countries	Worldwide