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BUSINESS OPPORTUNITIES FROM ISRAEL

February 2021

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

- 118797 ***Comprehensive Integrated Solutions for Critical Sites***
- 118808 ***Organic and Natural Body Care and Cosmetic Brands***
- 118144 ***Movies and music titles for WW companies as distributors,
VOD/OTT/Mobile & TV appliances, etc.***
- 118263 ***Whole Grain Flours' Wheat, Spelt, Rye, Barley and Rice***
- 118798 ***Fruit Liqueurs***
- 118811 ***Glycerin Micro Enemas for the treatment of constipation, 2 different
presentations (Adults & Children)***
- 118799 ***Agro Commodities, Animal Feed, Edible Oils, Homeland Security,
Event Management, Business Center***
- 118810 ***Heating, Ventilating & Air Conditioning Service***
- 118812 ***Autonomous Drone in a Box***
- 118264 ***Asian Food Products and Kitchenware from the Far East***
- 118891 ***Nutrition Formulas (FSMP) for a variety of applications***
- 118816 ***Premium Health Products, Pharmaceuticals, Medical Devices and
Sanitizing Products***

EXPORT

Company Name	Magal Security Systems (20125)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.magalsecurity.com
Year of Establishment	1969
No. of Employees	450
Offer No.	118797
Summary of offer	<i>Export/Joint Venture: Comprehensive Integrated Solutions for Critical Sites, man-aged by Fortis4G – our 4th generation, cutting-edge hybrid PSIM with SEIM (Physical Security Information Management System integrated with Security Information & Event Management)</i>

Description of Offer

We are a leading international provider of solutions and products for physical and cyber security, as well as safety and site management. Over the past 45 years, we have delivered tailor-made security solutions and turnkey projects to hundreds of satisfied customers in over 80 countries – under some of the most challenging conditions.

Our company offers comprehensive integrated solutions for critical sites, managed by Fortis4G – our 4th generation, cutting-edge hybrid PSIM with SEIM (Physical Security Information Management system integrated with Security Information & Event Management). The solutions leverage our broad portfolio of homegrown PIDS (Perimeter Intrusion Detection Systems), advanced outdoors CCTV/IVA technology and Cyber Security solutions.

We have strong presence in high security markets:

- Transportation: Airports, Seaports, Railroads
- Energy: Nuclear Power & Conventional Power
- Borders and Border Crossings
- Military Facilities: Army Bases, Sensitive Areas
- Prisons / Correctional Facilities
- Safe & Smart-City
- Critical Infrastructure (CIP), Oil and Gas sites, Pipelines
- VIP: Presidential palaces, Parliaments
- Securing large International Sporting Events

The company develops and integrates its solutions and innovative products in-house which makes us a company with a unique technological mastery, based on a unique portfolio of smart technologies and products.

Our homegrown products cover seven categories:

- Fortis4G: PSIM system (Physical Security Information Management)
- Access Control Systems
- Perimeter Intrusion Detection Systems (PIDS)
- Video Management Systems
- Cyber security Products
- Unmanned Autonomous Patrolling Robots
- Electro Optic Day & night Sensors

Our products include:

- Symphony: Video Management System (VMS) with integrated advanced analytics (IVA)
- Advanced Taut Wire Perimeter Protection Detection: DTR and Yael
- Vibration Detection Systems:
 Fensor: New generation IP Vibration Sensor
 FlexZone: Fence mounted Microphonic detection Sensor
 Barricade: Electro-Mechanical Sensor
- Culvert protection: MagBar
- Decorative and innocent Fence protection System: InnoFence
- Digging detection: TunnelGuard seismic sensor
- Covert Protection System: Fiber Patrol, OmniTrax
- Pipe Line Protection and Leak Detection: Fiber Patrol PL
- Microwave volumetric detection system: UltraWave
- Revolutionary advanced patrolling Robot: RoboGuard

Potential Partners	HLS Companies
Target Countries	Africa

Company Name	K & Care Organics Ltd. (63248)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.kcare.co.il
Year of Establishment	2011
No. of Employees	12

Offer No.	118808
Summary of offer	Export: Organic and Natural Body Care and Cosmetic Brands
<p><u>Description of Offer</u></p> <p>Our company represents the organic and natural body care and cosmetic brands: Avalon Organic, Jason Natural and Alba Botanica. We would like to offer you 4 cosmetic lines which are best sellers in Israel and worldwide.</p> <p>All items are natural/organic, vegan, sulfate free without harmful chemicals, oil enriched with herbs.</p> <p>Regulatory documentation for local registration is available.</p> <p>All products are made in the USA and are best sellers in their category.</p>	
Potential Partners	Distributors, Pharm Chains, Organic Stores.
Target Countries	UAE, Oman.

Company Name	FLIXU (73999)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	http://flixudoc.store
Year of Establishment	2004
No. of Employees	1-10
Offer No.	118144
Summary of offer	Export: Movies and music titles for WW companies as distributors, VOD/OTT/Mobile & TV appliances, etc.
<p><u>Description of Offer</u></p> <p>The company designs, tailors and markets unique evening gowns collections.</p> <p>The fashion house's exclusive styles are targeted towards women of a wide range of ages suitable for all occasions.</p>	

Since 1994 the company developed a store chain, which markets its exclusive designs to more than 100 sales outlets nationwide. The company also manages five flagship stores displaying and selling its designs.

The company's creative designers develop new styles that are meticulously sewed on quality fabrics as part of the latest trends with very high standards and the type of original thinking that break barriers for which Israeli Fashion became known off.

Potential Partners	Distributers, VOD/OTT/Mobile & TV app, etc.
Target Countries	Worldwide

Company Name	Y.S. Chemed Industries Ltd. (73755)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.mehudar.co.il
Year of Establishment	1999
No. of Employees	11
Offer No.	118263
Summary of offer	<i>Export: Whole Grain Flours' Wheat, Spelt, Rye, Barley and Rice</i>

Description of Offer

Our company has developed a unique manufacturing process, which starts from the grain-selection stage and continues right through to the final packaging. Our production process is fully independent of external contractors, allowing the company to closely supervise the flour through every step of the process.

Here's a peek at our unique manufacturing process at different levels of production:

1. Grains worldwide are independently selected — only the finest are accepted.
2. The kernels are cleansed before milling, to ensure that zero foreign substances make their way into the flour.
3. There is total control over the manufacturing process, with no human intervention at any point in the flour's production.
4. The milling method is unique.
5. The grain is carefully cut so as to improve the swelling of the dough.

We take great care at every step of the milling process to ensure the best possible quality flour.	
Potential Partners	Food Chains, Retailers, Boutique Bakeries.
Target Countries	USA, Europe, Asia, Middle East.
Other Information	We are a leading company in Israel for the best flours for culinary and health. Sold in the main chains of supermarkets in Israel: Supersal, Rami levy, Dabah and Sons, King Store and other.

Company Name	Ora Winery (72438)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.ona.krr.co.il
Year of Establishment	2019
No. of Employees	10
Offer No.	118798
Summary of offer	Export: Fruit Liqueurs
<p><u>Description of Offer</u></p> <p>It's all about connection, with nature, with creation, with land and the fruit it yields. It's a connection between Kibbutz Ramat Rachel's 90 years of agriculture & Itzik Even-Ram's 10 years of knowledge. Love and experience producing handmade, natural liqueurs.</p> <p>The product of these connections is a high-quality boutique winery nestled between the Kibbutz cherry orchards and strawberry greenhouses.</p> <p>Every detail gets close and careful attention: the selection of the fruit arriving straight from the orchards, the use of natural methods and top-quality raw materials, and the design of the sleek and stylish bottle.</p> <p>That's how our liqueur is created. The fruit of our soil becomes the meticulously produced is liqueur that reaches your glass. As an aperitif, a gift to loved one, or partner to a luscious dessert, our liqueur offers moments of sweetness you'll enjoy again and again - sweetness only the perfect marriage of fruit & alcohol can produce.</p>	

Potential Partners	Importers and Distributors
Target Countries	USA

Company Name	Raz Pharmaceuticals Ltd. (15117)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.razprogress.co.il
Year of Establishment	2010
No. of Employees	46
Offer No.	118811
Summary of offer	<i>Export: Glycerin Micro Enemas for the treatment of constipation, 2 different presentations (Adults & Children)</i>
<p><u>Description of Offer</u></p> <p>We are a leading pharmaceutical company in registration and distribution.</p> <p>We are allocating market needs, we come across interesting Manufacturers and develop long term business partnerships.</p> <p>Today, our company is a Marketing Authorization Holder of 35 medications in Israel and have 35 more medications in its pipeline.</p> <p>Our glycerin Micro-enemas are marketed in 2 different presentations: Adults & Children to treat constipation and we are interested to export them.</p>	
Potential Partners	Institutions, Hospitals, Warehouses, Distributors, etc.
Target Countries	All countries.

Company Name	Marshall International Ltd. (24514)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.marshallintegrated.com

Year of Establishment	2021
No. of Employees	7
Offer No.	118799
Summary of offer	<p><i>Import-Export/Representation/Joint-Ventures:</i> Agro Commodities: Sesame Seeds, Sunflower Seeds, Rice, Sugar, Wheat, Corn, Pulses, Spices, Animal Feed, Edible Oils, Peanuts, Cashew Nuts Homeland Security Event Management, Business Center (with legal, accounting and marketing advisory)</p>
<p><u>Description of Offer</u></p> <p>Recognized worldwide brokers intermediaries handling: Sesame Seeds, Rice, Sugar, Wheat, Corn, Pulses, Spices, Animal Feed, Sunflower Seeds, Edible Oils, Peanuts, Cashew Nuts.</p> <p>Involved in Homeland Security with several successful projects in India - successful in Event Management representing Lior Suchard, World No. 1 Mentalist entertainer with over 80 shows in India and Asia, now exploring strategic prospects in UAE, Bahrain and Oman.</p> <p>Important development in the process of "setting up" a JV with an existing well-established group in Dubai and Abu Dhabi, providing Biz Center Advisory services, including accounting and legal advice and selectively marketing in the Food and Restaurant sector - Representing Israeli food products, pharma products, companies for Agro projects, including Dry Farming.</p> <p>CEO of the UAE JV is the President of the Jewish Community of Dubai residing in the UAE since year 2000, well connected and highly respected in the circle of the Ruling Sheikhs -- and available for meaningful projects and advice to open doors selectively - the JV will also focus on Event Management - Assist in organizing Adventure tours and Cultural shows to discover the UAE and Oman.</p> <p>We will investigate projects on infrastructure, transportation, irrigation and waste treatment.</p>	
Potential Partners	Companies in the field of food processing and exports - Restaurant set up chain - Pharma companies - infrastructure companies.
Target Countries	EU Countries, Ukraine, Russia, Brazil, Argentina, Mexico, Peru, Chile, Bangladesh, Malaysia, Hong Kong, China, India, UAE, Singapore, Vietnam, Ethiopia.

Company Name	Sapo Group (73378)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.sapo-group.com
Social Media	https://www.linkedin.com/company/sapo-group/ https://www.facebook.com/Sapo-Group-109365280619034/
Year of Establishment	1989
No. of Employees	11-50
Offer No.	118810
Summary of offer	Export: Heating, Ventilating & Air Conditioning Service
<p><u>Description of Offer</u></p> <p>We offer:</p> <ul style="list-style-type: none"> ☐ Unicable – single cable heating mat – forget about dirt, humidity and water that may cause malfunctions to your underfloor heating mat – A world of knowledge in a single cable, Unicable makes all the difference. ☐ TouchMi – Our touch screen thermostats combine form and function, seamlessly blending with any interior design concept while providing full heating control. ☐ TouchApp – Control your entire underfloor heating system via Wi-Fi, for total comfort and convenience. ☐ Mirror Demister – The simple solution to avoiding fogged-up mirrors. <p>At the Group, we're breaking the boundaries of underfloor heating technology to make that warmth and comfort more accessible than ever before. All our products meet the most stringent European safety standards and are rated by our customers as among the best in the world. Contact us now to join our underfloor heating revolution.</p>	
Potential Partners	DIY customers, Small Chains, Distributors in the "home" business sector, Heating companies.
Target Countries	Europe

Company Name	Nando Technologies Ltd. (73451)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.nando-drone.com
Year of Establishment	2015
No. of Employees	12
Offer No.	118812
Summary of offer	Export: Autonomous Drone in a Box
<p><u>Description of Offer</u></p> <p>Nando is a drone-based autonomous platform that offers a wide variety of autonomic solutions. What this means is a drone that can perform reconnaissance and patrols autonomic allies – without any human intervention. The products depend on the specific needs of the client.</p> <p>Still, such an advanced drone must require a skilled and expensive operator, right? Wrong. The hardworking team of our company has been experimenting, building and rebuilding until reaching a perfect fully independent docking and charging station, utilizing advanced technology and liberal thinking.</p> <p>Once the site-specific parameters are fed in the platform system - the drone is completely autonomous in all of its functions, from launch to deployment, data capture, analysis, landing and recharging. A monthly or bi-monthly visit by one of our technicians is more than enough to maintain it in perfect operational conditions.</p>	
Potential Partners	Distributors in the field of security, technologies.
Target Countries	All countries.

IMPORT

Company Name	Taste of Asia (31093)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.toa.co.il/taste-asia-food-products
Year of Establishment	1998

No. of Employees	More than 20
Offer No.	118264
Summary of offer	<i>Import: Asian Food Products and Kitchenware from the Far East</i>
<p><u>Description of Offer</u></p> <p>Our company, which was established in 1998, imports, markets, and exports Asian food products and kitchenware for home cooking and the professional kitchen. The company markets to leading supermarkets, health food stores, delicatessens and in addition we export Kosher Asian cooking supplies to food stores catering to the Jewish community worldwide.</p> <p>The company aims to make the complex flavors of Asian cuisine easy to prepare. Therefore, it is constantly striving to renew its product range with authentic food products and kitchenware from the Far East.</p> <p>Suppliers and manufacturers with high-quality products, such as: Soy sauce, Sweet Chili sauce, Noodles, Rice, Seaweed and Tofu, Spices, Beverages and Kitchenware, are invited to contact the company.</p>	
Potential Partners	Food Manufactures, Producers and Exporters.
Target Countries	Asian Countries.

Collaborations/Joint Ventures

Company Name	EasyLine Ltd. (16341)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.easyline.co.il
Year of Establishment	2001
No. of Employees	20
Offer No.	118891
Summary of offer	<i>Collaboration will be based on knowhow & technology transfer</i> –

	<p><i>The Israeli company will provide full process package, technical support and formulation adjustments to meet specific market needs. This will enable optimal penetration and expansion in this most promising market.</i></p>
<p><u>Description of Offer</u></p> <p>We are a manufacturer (in UHT technology) and distributor of Ready for Use liquid nutrition formulas (FSMP) for a variety of applications.</p> <p>In 2002, as a result of 3 years extensive R&D, the company launched its first product in the Israeli market. Ever since then production, marketing & distribution is done by our company .</p> <p>The company, as the brand owner, have been able to gain a significant market share in Israel competing successfully with Abbott.</p> <p>All of our liquid products (for oral and enteral feeding), are designed to provide the total nutritional needs for the target users. They consist, therefore, of all nutritional building blocks- Proteins, carbohydrates, fats & oils, fibers, vitamins & minerals. Inclusion of all the a.m. component in a homogenous, stable, sustainable, palatable, safely performing formula, presents a most complicated technological challenge.</p> <p>The Clinical Nutrition Market is increasing rapidly: in 2019 Clinical Nutrition Market size was valued around USD 51,000 million with anticipated growth of over 8.1% CAGR from 2019 to 2025.</p> <p>Since geriatric population is rapidly growing, rising prevalence of chronic diseases, stimulated number of people require clinical nutrition delivered by various routes including parenteral, and enteral feeding .</p> <p>The huge potential of this market on one hand, and its proven expertise and success in this product line on the other hand, Encourage our company to explore global opportunities.</p> <p>This will preferably be achieved via collaboration with companies all over the world, who are interested in expanding their business into medical food by setting up the brand and product line for their local market.</p> <p>Collaboration will be based on knowhow & technology transfer - We will provide full process package, technical support and formulation adjustments to meet specific market needs. This will enable optimal penetration and expansion in this most promising market.</p>	
<p>Potential Partners</p>	<p>Distributors to hospitals and nursing homes, Pharma or food supplement companies seeking expansion into emerging market via value-added product line.</p>
<p>Target Countries</p>	<p>Central and Eastern Europe, India, South Africa, China, Brazil, Chile, Colombia.</p>

IMPORT-EXPORT

Company Name	Kivema Ltd. (21678)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.kivema.biz
Year of Establishment	1998
No. of Employees	8
Offer No.	118816
Summary of offer	<i>Import-Export: Premium Health Products, Pharmaceuticals, Medical Devices and Sanitizing Products</i>
<p><u>Description of Offer</u></p> <p>A leading company in the pharmaceutical field in Israel specializing in marketing, sales and distribution of pharmaceutical diverse healthcare products and devices.</p> <p>The company manufactures high quality sanitizing products and imports a wide variety of quality medical supplies, including prescriptions and over-the-counter products.</p>	
Potential Partners	Medical products suppliers, surgical equipment suppliers, pharmaceutical manufacturers.
Target Countries	USA, Europe, Mexico, South America, South Africa, UAE and more.