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BUSINESS OPPORTUNITIES FROM ISRAEL

January 2022

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
128232	<i>Export</i>	<i>Cyber Protection and Management Services</i>
128233	<i>Export</i>	<i>The World's Smartest Data-Driven Air Quality System</i>
128238	<i>Export</i>	<i>Bio Solution for the paper and packaging industries, sustainable packaging, barrier coatings, eco-friendly packaging, eco-friendly barrier coatings</i>
128239	<i>Export</i>	<i>AI platform that allows the improvement and efficiency of enterprises workforce</i>
128243	<i>Export</i>	<i>Eco-Friendly Burner Firestarter, Toothpastes, Toothbrushes</i>
128240	<i>Import</i>	<i>Medical and Healthcare Equipment</i>
128241	<i>Import</i>	<i>Cladding Solutions</i>
128242	<i>Import / Services Representation/</i>	<i>Medical Disposables and Medical Devices</i>
128486	<i>Joint Ventures</i>	<i>The company seeks new R&D ventures, customers and strategic partners in the fields of Hygiene</i>

		Materials, Food Packaging, Food Processing, 3D Printing Materials, Plastic Recycling, Functional Coatings, Biopolymers, Technology Transfer
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EXPORT

Company Name	Nanolock Security (73578)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.nanolocksecurity.com
Year of Establishment	2017
No. of Employees	25
Offer No.	128232
Summary of offer	Export: Cyber Protection and Management Services
<p><u>Description of Offer</u></p> <p>The company was established in 2017 with a mission to secure the operational integrity of connected devices and machines against cyber events and even human errors, using device-level, zero-trust protection and management.</p> <p>The company has a unique zero-trust protection solution, that offers a lifetime protection and management over critical infrastructure, reliable status and alerts, unique forensic data, security protection, services for connected devices like smart meters, industrial machines, EV charging stations, and many more, against a wide range of crippling cyberattacks, as well as, theft, ransomware, bricking and the like.</p> <p>The company works with major utilities, manufacturers, and large ecosystem partners in Japan, Italy, Spain, Switzerland, Netherlands, India, Singapore, US and Israel.</p>	
Other Information	<p>The company's reliable, multi-vendor device visibility and management solution monitors and manages all protected devices and feature reliable security posture and alerts, authenticated and managed Over-The-Air and local updates as well as unique forensic data for further threat analysis.</p> <p>With near-zero processing, memory and power requirements, the protection has no impact on the device's performance and functionality, and is applicable to any machine or device: legacy or new, electric or battery powered.</p>

Potential Partners	<ul style="list-style-type: none"> • Utilities (energy, gas and water), industrial, manufacturing and smart city projects. • EV charging service providers. • Telecom companies that provide a Managed Security Service and System Integrators that specialize in security services for infrastructure. • Industrial IoT device manufacturers
Target Countries	Germany, Italy, UK, Spain, Brazil and Japan.

Company Name	Aura Air (73055)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.Auraair.io
Year of Establishment	2018
No. of Employees	50
Offer No.	128233
Summary of offer	Export: The World's Smartest Data-Driven Air Quality System
<p><u>Description of Offer</u></p> <p>The company created the world's smartest data-driven air purification system, that cleanses indoor air while vigilantly monitoring its quality in real-time .</p> <p>The company's award-winning and patented technology filters and disinfects indoor air through a unique four-stage purification process that captures and kills 99.99% of viruses (including SARS-CoV-2), bacteria, germs, and allergens.</p> <p>Founded in 2018, the company is now helping to purify air in homes, hospitals, schools, businesses, hotels, restaurants, buses, and nursing homes in more than 50 countries around the world. Aura is headquartered in Israel with offices in the US and India.</p> <p>The device is a data-driven air quality platform, operating on 4 levels: detection, user personalization, filtration & disinfection, data analysis & real-time control.</p>	

Other Information	<p>The company's main partners include hospitals & healthcare centers, homecare chains, educational institutions, hotels, public transportation, and more.</p> <p>Some examples are:</p> <ul style="list-style-type: none"> - Hundreds of Busses in the United Kingdom. - Municipal offices and school buildings in The city of Cambridge, Massachusetts. - Sheba Medical Center Hospital, Israel.
Potential Partners	PPE Distributors, HVAC Distributors, Smart Buildings, Multi-Family Residential, Hotels, Healthcare Centers, Educational Institutions, Co-working spaces, public transportation.
Target Countries	Japan, Australia, Korea, Hong Kong, Vietnam, UK, France, Germany, Spain.

Company Name	Melodea Ltd. (72737)
Contact Person	<p>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</p> <p>International Relations Division Email: chamber@chamber.org.il</p>
Website	www.melodea.eu
Year of Establishment	2010
No. of Employees	26
Offer No.	128238
Summary of offer	<i>Export: Bio Solution for the paper and packaging industries, sustainable packaging, barrier coatings, eco-friendly packaging, eco-friendly barrier coatings</i>

Description of Offer

The company was established in 2010 with a mission to provide eco-friendly solutions for the paper and packaging industries.

The company uses only natural and sustainable alternatives to oil-based products using pulp from industrial forest to extract Cellulose Nano Crystals (CNC) and utilize it in its bio-based solutions.

The company's high performance moisture barrier provides protection from water vapor transmission.

Paper/ packaging companies/ converters can apply the company's water-based coating on different types of materials including paper, paperboard, plastic and bio-plastic by using standard coating lines (including gravure, rod coater, slot die).

The product is recyclable and is a perfect match to the company's existing high performance oxygen barrier.

Other Information	<p>The company's moisture barrier is recyclable and contains some bio-based materials.</p> <p>It has very high performance and can be applied on existing coating lines.</p> <p>The new water vapor coating has high performance while being recyclable. While applying it directly on a film or on top of the company's oxygen barrier coating it can be used to create sustainable packaging products.</p>
Potential Partners	<p>Paper companies, converters, packaging companies. Role: business development, buyers, R&D or innovation managers, chemicals industries.</p>
Target Countries	<p>USA, Canada, South American countries, India, Germany, England, Spain, Italy, Sweden.</p>

Company Name	EKKO Learning Zone (75372)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il

Website	www.ekkoai.com
Year of Establishment	2014
No. of Employees	12
Offer No.	128239
Summary of offer	Export: AI platform that allows the improvement and efficiency of enterprises workforce
<p><u>Description of Offer</u></p> <p>The company, established in 2014, has developed an integrated Workforce Connectivity platform that manages the learning process, trainings, certificates, and employee communications, whilst providing easy access to compliance and regulatory documents.</p> <p>The platform allows tracking of learning progresses, mapping and consolidating capabilities, based on AI and Machine Learning. It includes a mobile application for end-users through which organizations can disseminate information and instructions for employees who undergo training .</p> <p>The platform meets international standards, including GDPR, CCPA, SDLC, and Accessibly. Furthermore, the platform can operate in multiple languages.</p> <p>The company's clients include enterprises in healthcare, energy and oil, utilities, and Telecom.</p>	
Other Information	<p>The company's platform also provides an easy way to access regulatory information and learning processes in accordance with each client's operations.</p> <p>The platform also enables full Desk-less Workforce support and production and distribution of digital papers and questionnaires for field workers.</p>
Potential Partners	Distributors / Integrators that specialize in technological solutions for the energy & oil, healthcare, and utilities sectors (who work with engineering companies) and corporations.
Target Countries	Europe, in particular UK and Germany and the Gulf states.

Company Name	Adam Import Distribution (75600)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	
Year of Establishment	2021
No. of Employees	3
Offer No.	128243
Summary of offer	Export: Eco-Friendly Burner Firestarter, Toothpastes, Toothbrushes
<p><u>Description of Offer</u></p> <p>The company is looking for partners in the Middle East to market and sell their 2 main products:</p> <ol style="list-style-type: none"> 1. Burner Firestarter, an eco-friendly fire starter made in Denmark that can be used to start any fire for all kinds of uses. 2. Dr Plotkas' mouth watchers, one of the best toothbrushes in the market, developed by dentists in order to protect teeth and gums from bacteria, along with a unique toothpaste. 	
Other Information	The company is the sole agent of the Finnish company Otsowoods. Holder of the exclusive rights to market the products in the Middle East. Activities could be done through either entity.
Potential Partners	Distributors, Agents, FMCG companies.
Target Countries	Middle East Countries, Europe - in particular Nordic countries.

IMPORT

Company Name	Medtechnica Ltd. (13567)
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Contact Person	Initial contact to be made via The Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.medtechnica.co.il
Year of Establishment	1953
No. of Employees	170
Offer No.	128240
Summary of offer	<i>Import/Representation: Medical and Healthcare Equipment</i>
<p><u>Description of Offer</u></p> <p>Founded in 1953, the company is a leading distributor and service provider of medical equipment, with exclusive representation of leading suppliers, unique knowledge base and turn-key hospital projects experience.</p> <p>The company has Long standing institutional customers, including mega-hospitals. It is a Publicly listed Company (TASE) since 1990 and has excellent financial capabilities & strength.</p> <p>The company specializes in Cardiology, ICU, patient monitoring, Radiology, Oncology, women health, respiratory care, equipment for operating rooms and doctors office, ophthalmology, endoscopy, fluid management, pain management.</p> <p>The company is looking to import the following:</p> <ul style="list-style-type: none"> • Interventional Cardiology • Structural Heart • Medical Equipment for pain management • Interventional Radiology • Devices for Patient monitoring • Equipment for respiratory care • Medical equipment for women health • Disposable devices for anesthesia 	
Potential Partners	Manufacturers of the mentioned items
Target Countries	EU, USA, Korea.

Company Name	Levidey Lavi Trade and Marketing Ltd. (14415)
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Contact Person	Initial contact to be made via The Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	https://www.lvl.co.il/home-en/
Year of Establishment	1951
No. of Employees	149
Offer No.	128241
Summary of offer	Import: Cladding Solutions
<p><u>Description of Offer</u></p> <p>The company was established 70 years ago, and is a leader in construction input.</p> <p>The company provides raw materials to manufacturers of furniture, kitchens, projects for hotels, high-tech companies, hospitals, and factories.</p> <p>The company has a factory that manufactures kitchen doors, with production lines for gluing on raw materials (Hpl / veneer on boards).</p> <p>The company has 150 employees in the fields of marketing, sales, production, service, logistics administration, management.</p> <p>It imports over 3500 containers per year.</p> <p>The company is looking to import and market the following Cladding solutions:</p> <p>MDF, HPL, melamin faced bord, HDF, vario, lami oak block, butcher oak block, raw board, American walnut lumber/oak lumber.</p>	
Potential Partners	Manufacturers of the required and mentioned Cladding solutions.
Target Countries	All African Countries, Thailand, Indonesia, Vietnam, Brazil, USA, Turkey, Greece, Eastern Europe, Russia, All former Soviet Union countries, Finland.

Company Name	Shani Tal Marketing Ltd. (13870)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il

Year of Establishment	1990
No. of Employees	50
Offer No.	128242
Summary of offer	<i>Import/Representation/Services: Medical Disposables and Medical Devices</i>
<p><u>Description of Offer</u></p> <p>The company, founded in 1990, specializes in the distribution, marketing and service of medical equipment devices and disposables.</p> <p>The company is looking for distributors and service providers of medical equipment, single use and rescue products:</p> <ul style="list-style-type: none"> • Biopsy needle • Catheter • Ultrasound • Flexible endoscopes • Disposable flexible endoscopes • Rigid endoscopes • Cleaning and disinfection machines • Laparoscopic equipment • Gastro equipment • Disposable products for gastro/bronchoscopy • Cabinet • Trolley • HF unit • Blood warmer • Ent flexible scope • Urology disposables • Biopsy gun • Cleaning and disinfection products 	
Other Information	The company is looking for representation rights in each of the products that are being imported.
Potential Partners	Manufacturers of Washing and disinfection machines, radiology and Endoscopy.
Target Countries	Worldwide.

COOPERATION/JOINT VENTURES

Company Name	Tecsolut Ltd. (66623)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.tecsolut.com
Year of Establishment	2008
No. of Employees	8
<i>Offer No.</i>	<i>128486</i>
Summary of offer	Joint Ventures: The company seeks new R&D ventures, customers and strategic partners in the fields of Hygiene Materials, Food Packaging, Food Processing, 3D Printing Materials, Plastic Recycling, Functional Coatings, Biopolymers, Technology Transfer
<p><u>Description of Offer</u></p> <p>The company is a material and processing innovator, with diverse capabilities and experience in the areas of polymers, bioplastics, 3d printing, food processing and chemistry.</p> <p>The company's scientists and engineers deliver customized solutions, working with customers and partners from a project's earliest conception to commercialization.</p> <p>Established in 2008, the company has its own chemicals and plastics laboratories, as well as a range of lab-scale and pilot-scale production equipment on which it has performed more than 70 New Product Development (NPD) and R&D projects, at all stages of the Innovation Chain.</p> <p>Areas of Specialization:</p> <ul style="list-style-type: none"> • Hygiene materials • Food packaging • Food processing • 3D printing materials • Plastic recycling • Biopolymers <p>Our customers are large and mid-size Manufacturers, Government/Military, Universities / Technical Transfer Organizations (TTOs), Start-ups.</p>	

Potential Partners	<ul style="list-style-type: none">• R & D service companies• Consulting companies in the fields of chemistry, polymers, plastics and similar.• Medium and small industrial companies that have interest to outsource R&D services.
Target Countries	Canada, USA.