

**Polish Business Mission
to
ETHIOPIA/SOUTH AFRICA
&
BOTSWANA**

9th – 13th October 2023



POLISH CHAMBER OF COMMERCE

LIST OF PARTICIPANTS

POLISH CHAMBER OF COMMERCE

Janusz WIŚNIEWSKI, Chairman of the PCC Council
Honorary Consul of Botswana in Poland

POLISH CHAMBER OF COMMERCE

Foreign Relations Department

Agnieszka SALAMOŃCZYK, Deputy Director
Elżbieta WOJTAS, Project Manager

ACT BSWW LEGAL & TAX

Giuseppe LA ROSA, Attorney-at-law / Partner
Mariusz GROCHOWSKI, Attorney-at-law, Senior Associate

CAPITAL GROUP AGAT S.A. AGAT IT

Adam BECHT, President of the Board

ELBO – TRADE

Elżbieta BODYCH -ŁYSAKOWSKA, Owner/CEO

JEDYNKA SERWIS

Janusz KUKLA, Chairman of the Board & Director of IT

KATOWICE SPECIAL ECONOMIC ZONE

Mateusz RZESZOWSKI, Director of legal affairs and investor services
Mirosław PACHUCKI, Director – Legal & Special Project Department

NANORES

Jakub GAWCZYŃSKI, Head of Laboratory Business Development
Marta MARKIEWICZ GORBACZ, Head of Product Business Development
Magdalena KOŁDA, Project Manager

NCT

Monika SZEWCZYK, Export and marketing manager

POLISH SECURITY PRINTING WORKS

Paweł KOPYCKI, Deputy Sales Director
Aleksander GODYŃ, International Sales Manager

POLMLEK GROUP

Szymon BORUCKI, Export Manager

POLISH CHAMBER OF COMMERCE



POLISH CHAMBER OF COMMERCE

Janusz WIŚNIEWSKI
Chairman of the PCC Council
Honorary Consul of Botswana in Poland

Polish Chamber of Commerce is the main economic self-governing organization in the Republic of Poland. PCC is composed of over 150 chambers and economic associations.

The representation of the interest of Polish enterprises vis a vis the state authorities, foreign organisations and entities is the main objective of the Polish Chamber of Commerce.

The other principal objective is the promotion of the Polish economy abroad.

The Chamber acts as an economic lobby which manages legislative, economic and financial activity in order to create the optimum conditions for the enterprises operating in Poland.

The basic goal of the Chamber is to facilitate the incorporation of the Polish economy and Polish companies into the mainstream of international cooperation.

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POLISH CHAMBER OF COMMERCE

Since 2021, Janusz Wiśniewski has been the Chairman of the Polish Chamber of Commerce Council while in 2005-2020 he was the Vice President of the same PCC. He has more than 35 years of experience in management, commerce and consulting.

In the past he served as president of the management board, CEO, COO and CMO in the biggest Polish companies from the refinery, petrochemical and chemical sectors. He was also a partner in EY Poland (oil, gas & chemicals) as well as president of the Polish Association of Engineers and Technicians of the Oil & Gas Industry.

He now runs his own consulting company – JWBS – and has been serving as a member of supervisory boards and audit committees of many public and private companies.

He is also president of the Polish-Brazilian Chamber of Commerce and Chairman of Polish-Algerian and Polish-Egyptian Business Councils. In 2023 he has been appointed as Honorary Consul of the Republic of Botswana based in Warsaw as well as Ambassador of his hometown Tarnow.

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Agnieszka SALAMOŃCZYK
Deputy Director



Elżbieta WOJTAS
Project Manager

Foreign Relations Department of the Polish Chamber of Commerce conducts activity related to internationalisation of Polish enterprises and promotion of Polish export.

Agreements concluded with partner organisations abroad and contacts with numerous international business organizations allow us to provide active support for Polish enterprises by offering them various forms of promotion and finding foreign partners.

In cooperation with local BSO all over the world and governmental agencies, including partners from African countries, we specialize in organization of promotional events abroad such as international fairs, economic missions and forums, dedicated sectorial events and B2B meetings and we participate in numerous projects supporting International business relations.

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ACT BSWW LEGAL & TAX



Mariusz GROCHOWSKI
Attorney-at-law, Senior Associate



BSWW
legal & tax



Giuseppe LA ROSA
Attorney-at-law / Partner

In 2023, The National Chamber of Commerce (KIG) in cooperation with act BSWW legal & tax (company law), has created a unique advisory space tailored to the needs of clients associated with the MENA region (Middle East and North Africa) and Sub-Saharan African countries, including those looking to invest in these areas, as well as those interested in establishing and conducting business in Poland or seeking local legal advice.

At international desks we combine a meticulous legal approach with a deep understanding of cultural nuances and business practices, allowing our clients to gain a competitive advantage.

The act BSWW legal & tax law firm has been supporting foreign entrepreneurs in their expansion into the Polish market for years. We also help local investors to establish business relations on foreign markets.

We create development opportunities in hitherto rarely explored directions, which are thriving economies.

We offer comprehensive legal consulting and in-depth knowledge in various fields of law across diverse industry verticals.

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CAPITAL GROUP AGAT S.A. / AGAT IT S.A.



Adam BECHT
President CEO



Agat Capital Group offers complete value chain of engineering providing EPC contracts for oil & gas and energy for civil and military use. DESIGN and Engineering CONSULTING - Agat provides feasibility studies, functional concepts, advisory and detail design. R&D from physical phenomenon analysis through sensors selection and construction to automation and IT visualization. Agat provides custom made solutions for leakage detection, acoustic supervising of pipelines, fuel tanks, temperature supervising

POWER ENGINEERING - fuel storage, power lines

INDUSTRIAL CONSTRUCTION - railways tracks and buildings, trains service halls

TECHNOLOGICAL AUTOMATION - command and control systems design and integration custom made SCADAS and leakage detection system

TELECOMMUNICATION ENGINEERING - fiber optic cables and telecommunication infrastructure construction

DIRECTIONAL DRILLING

ECOLOGY - wind power

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ELBO - TRADE



Elżbieta BODYCH - ŁYSAKOWSKA
Founder / CEO

Elbo-Trade Ltd. is a privately owned company founded in 1990. It provides a wide range of consultancy services to pharmaceutical companies operating on domestic and international markets.

The company offers services in the following areas: medicinal products for human use (formulations, API, license-off and license-on, transferring technology,) veterinary, herbal products, food supplements, consulting (pharmaceutical law) others on request: //Audits, EUGMP, GMP trainings within Academy of GMP.// Support in construction of pharmaceutical plant (conceptual and detailed designs; (construction, technology, manufacturing procedures, validation processes, etc) //. Help to Competent Authorities to build up local system to produce plasma derived products // Training related to Tissue and Cell Banks// Introduction of products on selected markets in Europe, Asia, Africa.

ELBO - TRADE SP. Z O.O.

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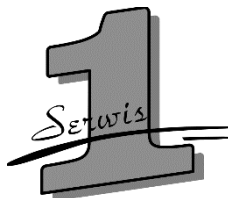
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JEDYNKA SERWIS



Janusz KUKLA
Chairman of the Board & Director of IT



Jedynka Serwis, based in southern Poland, is an industrial laundry with over 20 years of experience serving demanding customers, including 4- & 5-star hotels. We're expanding into industrial laundry software solutions and fresh linen leasing services, aiming to become a leader in this sector.

We seek strong partnerships with local software houses to develop our software solutions and explore opportunities for investment and knowledge transfer. While we currently have no business relationships in Botswana or the Republic of South Africa, we look forward to engaging with the EU-Botswana Business Forum to expand our presence.

Our focus is on the ICT sector, specifically Software Engineering & Development capabilities in Botswana & RSA. We aim to collaborate with local partners, offering industry knowledge and facilitating testing in real-life conditions.

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KATOWICE SPECIAL ECONOMIC ZONE



Mirosław PACHUCKI
Director – Legal & Special Project
Department



Mateusz RZESZOWSKI
Director - Legal and Investor Service

The Katowice Special Economic Zone (KSSE S.A.) presents a compelling investment opportunity for Botswana and South Africa markets.

As a premier investment hub in Europe, KSSE offers a strategic focus on key sectors including automotive, ICT, business services, and finance. KSSE's standout position in the global economic zone landscape, with its robust automotive industry and a diverse portfolio of 900+ investment projects carried out by over 600 entrepreneurs, employing 100,000 professionals, and a significant direct investment of 10 billion euros, positions it as an attractive prospect for potential partners in Botswana and South Africa.

Explore the potential for mutually beneficial partnerships and investments in these thriving sectors.

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NANORES



Jakub GAWCZYŃSKI
Head of Laboratory
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Małgorzata KOŁDA
Project manager



Marta MARKIEWICZ -
GORBACZ
Head of Product Business
Development



Nanores is a venture builder for innovators with Poland's most modern, independent nanotechnology lab in central Europe. We create projects that respond to the needs of the industry, based on scientific research and our patents. As a dynamically growing organization with over 50 people, we create a team of scientists, engineers, and business experts working in synergy to build the technological future.

Using our research, business, and organizational experience, we transform the knowledge created by scientists into socially valuable products and services.

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NCT New Composite Technologies



Monika SZEWCZYK
Export and marketing manager

NCT is a Polish manufacturer of innovative composite solutions used e.g. in the railway, energy, telecommunications, construction and road industries.

The company's offer includes:

- composite lighting poles
- power poles
- light telecommunications poles
- lightning masts
- active pedestrian crossings
- EV charging stations

We stand out internationally for our high quality and innovative products. As a manufacturer, we have the ability to adapt our products and their performance to meet the needs of a particular market. Composite products have many advantages. Composite poles do not corrode, are salt and UV resistant, and have a life expectancy of 40 years.

Our professional approach is recognized by our customers and business partners worldwide, including USA, Greece, Kenya, Sweden, Romania, Germany, Lithuania, Latvia, Norway and Croatia.

NCT S.A.

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POLISH SECURITY PRINTING WORKS



Paweł KOPYCKI
Deputy Sales Director



Aleksander GODYŃ
International Sales Manager

Since 1919 Polish Security Printing Works (PWPW) has been implementing projects which are strategic for state security and its citizens.

The company offers security products of the highest global quality, solutions that are commonly used both by domestic and foreign customers.

The products include banknotes, identity documents, security paper, tax stamps, cards and IT systems. PWPW provide comprehensive, end-to-end solutions to its customers.

A modern machinery park, own paper mill, design studio, printing house, personalisation centre, electronic certification centre, R&D unit and skilled IT personnel - all these areas of PWPW activity contribute to its excellence in high security printing sector.

The company executes contracts for governmental institutions on a global scale. PWPW products are present in Europe, Africa, Asia and the Americas.

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POLMLEK GROUP



Szymon BORUCKI
Export Manager

POLMLEK GROUP IS THE BIGGEST PRIVATE DAIRY COMPANY IN POLAND WITH 100% POLISH CAPITAL

15 modern plants in Poland and Morocco are the result of 30 years of investments, successful canvassings and continuous development. For over 5 000 people is a stable employer, and for over 9 000 Polish farmers The Polmlek Group is a reliable recipient of milk - a reliable partner you can count on even in difficult times of crisis. Thanks to innovative solutions, brave business decisions, successful canvassings of dairies and investing in the new technologies, Polmlek is constantly developing.

We sell our Polish milk products to almost 140 countries around the world and we are gaining new markets constantly.

POLMLEK GROUP offers a wide range of dairy products: Dutch and Swiss-type cheeses, mozzarella, cheese spreads, curd cheeses, creams, yoghurts, butter, UHT milk, milk powders and others.

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